

ABSTRAK

Syafrial. NIM. 220211030068. *Pengaruh Internalisasi Nilai-nilai Entrepreneurship Dan Religious Culture Terhadap Need For Achievement Siswa Pada Sekolah Berprestasi Di Kota Balikpapan.* Pembimbing I Dr. Wahyudin, M. Si., Pembimbing II Dr. H. Ahmad Salabi, M.Pd., Pada Program Studi Manajemen Pendidikan Islam, Program Magister/Pascasarjana UIN Antasari Banjarmasin. 2024.

Kata Kunci: Nilai *Entrepreneurship*, Nilai *Religious Culture* dan *Need for Achievement*

Latar belakang dilakukan penelitian ini yaitu begitu pentingnya membangun karakter siswa yang kuat sebagai modal masa depannya dapat diperoleh dari *need for achievement* yang dibentuk melalui proses internalisasi nilai-nilai ideal seperti nilai *entrepreneurship* dan *religious culture*. Hal tersebut dikarenakan *need for achievement* membutuhkan asupan nilai-nilai yang baik sehingga kebutuhan prestasi yang diharapkan dapat memberikan nilai manfaat terhadap diri siswa dan orang di sekitarnya. Dengan penanaman nilai *entrepreneurship* dan *religious culture* menjadikan siswa memiliki jiwa kemandirian yang handal dan karakter yang bermoral.

Tujuan pada penelitian ini yaitu untuk mengetahui pengaruh internalisasi nilai-nilai *entrepreneurship* dan *religious culture* terhadap *need for achievement* siswa pada sekolah berprestasi di kota Balikpapan. Penelitian ini menggunakan pendekatan kuantitatif metode survei. Penelitian ini dilakukan pada Sekolah Menengah Pertama Islam Terpadu (SMPIT) berprestasi di Kota Balikpapan yang terdiri dari 4 SMPIT. Populasi pada penelitian ini yaitu siswa dan siswi SMPIT berjumlah 902 orang. Sedangkan berdasarkan populasi tersebut maka dalam pengambilan jumlah responden menggunakan rumus Slovin sehingga mendapatkan sampelnya berjumlah 278 orang. Teknik pengumpulan data yaitu menggunakan kuesioner dengan skala pengukuran yang digunakan adalah skala Likert. Teknik analisis data yaitu uji instrumen penelitian, uji prasyarat analisis dan analisis regresi linear berganda menggunakan IBM SPSS 26.

Hasil penelitian ini adalah ditemukan bahwa nilai *entrepreneurship* berpengaruh signifikan terhadap *need for achievement* siswa, di sekolah SMPIT berprestasi se-Kota Balikpapan; nilai *religious culture* berpengaruh signifikan terhadap *need for achievement*, di sekolah SMPIT berprestasi se-Kota Balikpapan; nilai *entrepreneurship* dan nilai *religious culture* berpengaruh secara simultan (bersama-sama) terhadap *need for achievement*, di sekolah SMPIT berprestasi se-Kota Balikpapan.

ABSTRACT

Syafrial. NIM. 220211030068. *The influence of internalization of entrepreneurial values and religious culture on the need for achievement of students in outstanding schools in Balikpapan City.* Supervisor I Dr. Wahyudin, M. Si., Supervisor II Dr. H. Ahmad Salabi, M.Pd., in the Islamic Education Management Study Program, Master/Postgraduate Program UIN Antasari Banjarmasin. 2024.

Keywords: *The Value of Entrepreneurship, the Value of Religious Culture and the Need for Achievement*

The background of this research is the importance of building strong student character as their future capital can be obtained from the *need for achievement* which is formed through the process of internalizing ideal values such as *entrepreneurial values* and *religious culture*. This is because the *need for achievement* requires the intake of good values so that the expected achievement needs can provide value benefits to students and those around them. By instilling the value of *entrepreneurship* and *religious culture*, students have a reliable spirit of independence and moral character.

The purpose of this study is to determine the influence of internalization of *entrepreneurial* and *religious culture* values on the *need for achievement* of students in outstanding schools in the city of Balikpapan. This study used a quantitative approach to survey methods. This research was conducted at an outstanding Integrated Islamic Junior High School (SMPIT) in Balikpapan City consisting of 4 SMPITs. The population in this study was 902 SMPIT students and students. Meanwhile, based on this population, the number of respondents used the Slovin formula so that the sample amounted to 278 people. The data collection technique is using a questionnaire with the measurement scale used is the Likert scale. Data analysis techniques are research instrument tests, analysis prerequisite tests and multiple linear regression analysis using IBM SPSS 26.

The results of this research were found that the value of *entrepreneurship* has a significant effect on the *need for achievement* of students, in SMPIT schools with achievements in Balikpapan City; *religious culture values* have a significant effect on the *need for achievement*, in SMPIT schools with achievements in Balikpapan City; the value of *entrepreneurship* and the value of *religious culture* influence simultaneously (together) on the *need for achievement*, in outstanding SMPIT schools throughout Balikpapan City