CHAPTER III

RESULTS

A. Findings

Description about The Kinds of Politeness Strategies Used in Lt. Waters' Directive Utterances in The Film Tears of The Sun

To get better understanding about the kinds of politeness strategies used in Lt Waters' directive utterances in the film Tears of the Sun, the writer reviewed the movie many times then listed the directive utterances and its politeness strategies used by Lt. Waters. Here is the table of finding of politeness strategies used in Lt. Waters' directive utterances in the film *Tears of the Sun* based on *Brown* and *Levinson* theory.

Table 3.1 Finding table of politeness strategies used in Lt. Waters' directive utterances In the film *Tears of The Sun* based on *brown* and *levinson* theory

		Lt. Waters'		Kind Of	Kind Of
No	Time	Directive Utterances	Addressee	Directive Utterance	Politeness Strategy
1	07:46	Can you take me to Dr. Lena Kendricks?	A Local civilian	Request	Negative politeness
2	07:50	Nice and easy, Come on.	A Local civilian	Request	Positive politeness
3	07:53	Zee, we're moving!	Zee (One of his men)	Command	Off record
4	08:11	Open!	Doc (One of his men)	Command	Bald on record

5	09:33	I need your things packed and let's get out of here, now.	A Nurse	Request	Positive politeness
6	09:28	Doc, maybe you can help her out.	Doc	Command	Negative politeness
7	09:57	Hurry Up Doc!	Doc	Command	Bald on record
8	10:05	Yes Ma'am. Come with me, please.	Dr. LenaKendri cks	Request	Negative Politeness
9	10:11	Get your things together, but pack light.		Request	Bald on record
10	10:13	Zee, bring your perimeter up. Keep Flea in place.	Zee	Command	Bald on record
11	10:43	We're here to get you out. Now, I suggest you go find the priest, go find the nuns, pack your things and get ready to move.		Suggestion	Bald on record
12	11:04	Now please, get your thing packed and get ready to move.	Dr. Lena Kendricks	Request	Bald on record
13	11:33	Alright Doc, give me a minute.	Dr . Lena Kendricks	Request	Negative politeness

14	11:38	Sixty seconds. I suggest you use that time to go find the priest.	Dr. Lena Kendricks	Suggestion	Negative politeness
15	11:47	Get Command on the horn.	Zee	Command	Bald on record
16	12:32	Alright Doc. you win, get your people to gether. We leave in a half an hour.	LenaKendri	Request	Negative politeness
17	12:46	Hurry Please.	Dr. Lena Kendricks	Request	Negative politeness
18	13:06	The doctor is the mission, Red. Stick with her Go on.	Red (One of his men)	Command	Bald on record
19	15:06	Can only bring what they carry by back.	Zee	Command	Off record
20	15:36	Take us out of here, but don't run away from us.	Zee	Command	Bald record
21	15:43	Keep them moving. Keep them moving.	His men	Command	Bald on record
22	15:49	Keep them moving, Slo. Get her out of there	`	Command	Bald on record
23	19:10	Alright. Roll them up ASAP.	Red	Command	Bald on record

24	19:48	Watch those trees.	His men	Command	Bald on record
25	20:33	Here you go Ma'am. Come on.	One of the refugees	Request	Negative Politeness
26	20:47	Let's go doctor.	Dr. Lena Kendricks	Request	Negative politeness
27	21.03	Rest for 30.	Zee	Command	Bald on record
28	21:05	Lake, hold it up. We're gonna rest for 30.	Lake (One of his men)	Command	Bald on record
29	21:08	Set a perimeter.	Zee	Command	Bald on record
30	22:48	Dr. Kendricks, come with me right away. Come here.	Dr. LenaKendri cks	Request	Negative politeness
31	22:54	You must do everything you can to keep that baby quiet. You understand me?	Dr. Lena Kendricks	Request	Bald on record
32	22:58	Whatever it takes. Go now.	Dr. Lena Kendricks	Request	Bald on record
33	26:43	Lake, lead us out before they realize their tail gunner's gone. And find us a safe place to rest.	Lake	Command	Bald on record

34	27:04	I don't presume to know them all. Red?	Red	Command	Off record
35	27:09	Let's go. Come on	Dr. Lena Kendricks	Request	Positive politeness
36	28:18	Dr. Kendricks, I suggest you get some rest.	Dr. Lena Kendricks	Suggestion	Negative politeness
37	30:31	Flea, Lake, status?	Flea and Lake (his men)	Command	Negative politeness
38	30:40	Zee.	Zee	Command	Off record
39	32:04	Slo, bring her up.	Slo	Command	Bald on record
40	32:43	Keep your head down!	Dr. Lena Kendricks	Request	Bald on record
41	32:54	Get on the helicopter!	Dr. Lena Kendricks	Request	Bald on record
42	33:16	Secure the doctor.	Helicopter crews	Command	Bald on record
43	33:30	Let's go! Let's go now! Let's go!	His men	Command	Positive politeness
44	35:56	Doc!	Doc	Command	Off record
45	37:05	Let's turn it around.	One of Helicopter crews	Command	Positive politeness

46	38:25	We can only take 12 people. Old, young, anybody who'll slow us down.	Dr. Lena Kendricks	Request	Off record
47	38:40	Hurry, please.	A Woman refugee	Request	Bald on record
48	39:12	Hurry, please.	Dr. Lena Kendricks	Request	Bald on record
49	39:44	Get them ready, Zee.	Zee	Command	Bald on record
50	40:01	We gotta go. Let's go. Come on!	Woman refugee	Request	Positive Politeness
51	40:07	Get her out of there.	Zee	Command	Bald on record
52	40:11	Keep your head down.	Woman civilian	Request	Bald on record
53	40:22	Ma'am, you gotta take this baby! Hold her tight.		Request	Negative politeness
54	40:31	Come on let's go. Here we go. Stay low.	Dr. Lena Kendricks	Request	Positive politeness
55	41:44	It's difficult to explain, Sir	The Captain	Request	Negative politeness

		We're marching them to LZ Bravo. Request three helicopters to take them out.			
56	41:50	Oh come on, give me three choppers. I'll have them in Cameroon in 20 minutes.	The Captain	Request	Bald on record
57	45:21	Keep an eye on them.	Slo	Command	Bald on record
58	45:29	Get them up, get them ready to move.	Zee	Command	Bald on record
59	45:35	Dr. kendricks, could you come with me for a second, please?	Dr. Lena Kendricks	Request	Negative politeness
60	46:02	Think hard.	Dr. Lena Kendricks	Request	Bald on record
61	46:06	Get your people ready to go now.	Dr. Lena Kendricks	Request	Bald on record
62	46:15	Red, help the doctor get ready to move.	Red	Command	Bald on record
63	47:51	Zee, keep them moving.	Zee	Command	Bald on record
64	48:03	Get to the point.	Red	Commanded	Bald on record

65	49:19	Go Lake.	Lake	Command	Bald on record
66	49:29	Get doctor Kendricks up here.	Slo	Command	Bald on record
67	49:32	Dr. Kendricks, We'll rest here for a minute. Stay down in these trees. Listen to my men. Go!		Request	Negative politeness
68	49:36	Slo!	Slo	Command	Off record
69	49:39	Zee, flea, with me.	Zee and Flea	Command	Bald on record
70	50:07	Flea, get eyes on.	Flea	Command	Bald on record
71	50:17	Bring them up.	Zee	Command	Bald on record
72	50:52	Hand me the binoculars.	Red	Command	Bald on record
74	51:03	Zippo first.	Flea	Command	Bald on record
75	51:05	Red Team, right flank. This way. Edge of clearing. Wait for my go. Silent and quick. Gold Team, on me.	His men	Command	Bald on record

76	53:25	Go!	His man	Command	Bald on record
77	56:24	Go! Run! Get out of here!	civilians	Request	Bald on record
78	56:26	Doc, get them out of here! Move!	Doc	Command	Bald on record
79	1:10:17	Get them up, take their weapons away. We search everybody right now.	Zee	Command	Bald on record
80	1:10:23	Lena. Get up. Point out everybody that came into the mission in the last three days. Right now.	Dr. Lena Kendricks	Request	Bald on record
81	1:10:58	Silk.	Silk (One of his men, a sniper)	Command	Off record
82	1:11:10	Get back there with the others! Go on!	Dr. Lena Kendricks	Request	Bald on record
83	1:12:36	Let him bleed out.	Doc	Command	Bald on record
84	1:12:57	Zee, Flea, get them up.	Zee and Flea	Command	Bald on record
85	1:13:52	Red.	Red	Command	Off record

86	1:13:57	Somebody's gonna tell me. Somebody's gonna start talking right now.	Interrogated Refugees	Request	Negative politeness
87	1:14:36	Now you got something to say to me, don't you?		Request	Positive politeness
88	1:16:53	Get in, get out. Okay?	Lake	Command	Bald on record
89	1:16:38	Come on. See you. Hurry back.	Red	Command	Bald on record
90	1:18:23	Good Hustle, Red. Come on up and brief Zee.	Red	Command	Bald on Record
91	1:18:47	Let the other men know.	Lake	Command	Bald on record
92	1:19:55	Put yourself in my shoes, Bill.	The Captain	Request	Off record
93	1:20:00	Send in an air evac immediately and get these people and my team out of here, Sir.	The Captain	Request	negative politeness
94	1:20:49	Bring them up.	Zee	Command	Bald on record

95	1:21:39	Speak freely.	His men	Command	Bald on record
96	1:22:47	Strip those packs down to rolling gear only. Have the refugees drop anything that don't go "boom".	His men	Command	Bald on record
97	1:23:36	We gotta go. Let's go.	Dr. Lena Kendricks	Request	Positive politeness
98	1:24:02	Come on. We gotta hurry.	Dr. Lena Kendricks	Request	Positive politeness
99	1:25:34	Everybody down. Get down! Get down!	Refugees	Request	Bald on record
100	1:26:26	Zee!	Zee	Command	Off record
101	1:29:01	Lena, Listen. Wake up. Lena, listen to me. We've gotta get out of here now!	Dr. Lena Kendricks	Request	Positive politeness
102	1:29:09	Slo, Zee, get these people ready to go now.		Command	Bald on record
103	1:29:12	Sit up.	Dr. Lena Kendricks	Request	Bald on record
104	1:30:35	Zee, get these people ready to go. Do it now.	Zee	Command	Bald on record

105	1:30:39	Silk get his weapons and ammunition.	Silk	Command	Bald on record
106	1:31:28	Open up those toolboxes, boys. They'll be coming! Conserve your ammo!	His men	Command	Bald on record
107	1:31:37	Stand by to lay down cover fire for Red. On my mark!	His men	Command	Bald on record
108	1:31:46	And now!	His men	Command	Bald on record
109	1:32:31	Launch!	His men	Command	Bald on record
110	1:32:53	Stand by to peel!	His men	Command	Bald on record
111	1:32:55	Zee, get them out of here now!	Zee	Command	Bald on record
112	1:33:55	Ready! Peel left!	His men	Command	Bald on record
113	1:34:00	Go!	Red	Command	Bald on record
114	1:34:54	Hold the line!	His men	Command	Bald on record
115	1:35:29	Get ready to go. Help me get her up!	Arthur Azuka	Request	Bald on record
116	1:37:38	Get that knife off	Arthur	Request	Bald on

		me.	Azuka		record
117	1:37:44	Tie it around my leg. Tight! Tight!	Arthur Azuka	Request	Bald on record
118	1:37:58	You guys are gonna have to help me.	Arthur and Dr. Lena	Request	Positive politeness
119	1:38:30	Go! Go! Go! Now! Run! Run Straight for that gate!		Request	Bald on record
120	1:39:04	Hang on! Hang on! We're here.	Zee	Request	Bald on record
121	1:39:23	Doc, check him out.	Doc	Command	Bald on record
122	1:40:13	Let it rip, Todd. Danger close.	The Jet pilot	Command	Off record
123	1:40:46	Red, come on! Get down! Get your head down.	Red	Command	Bald on record
124	1:40:53	Cover!	His men	Command	Bald on record
125	1:41:55	Keep Zee moving.	Red	Command	Bald on record
126	1:43:51	Take care.	A woman refugee	Request	Bald on record
127	1:44:44	I have men down	The Captain	Request	Off record

		in the field, Sir.			
128	1:44:48	The doctor needs medical attention. My men also	The Captain	Request	Off record

From the table it can be seen that there are 127 directive utterances in the film "Tears of the Sun". Those are catagorized as request, command, and suggestion. The table showed that all of the politeness strategies which are based on Brown and Levinson theory are used by Lt. Waters in the film Tears of the Sun. It means that Bald on Record, Positive Politeness, Negative Politeness, and Off Record were found.

2. Description about the most kind of politeness strategies used in Lt. waters' directive utterances in the film *Tears of The Sun*

After listing all of the directive utterances and their politeness strategies above, the researcher categorized the politeness strategies to be the ordered ones in order to know the amount of them. Then, the writers will percentage the politeness strategies to know the most kind of politeness strategies used in Lt. waters' directive utterances in the film *Tears of The Sun*

a. Bald on Record

Table 3.2 Bald on Record strategies used in Lt. waters' directive utterances in the film *Tears of The Sun*

No	Time	Lt. Waters' Directive Utterances	Kind of Politeness Strategy	Strategy of Bald On Record
1	08:11	Open!	Bald on	Case of non-

			record	minimization of the face threat; great urgency
2	09:57	Hurry Up Doc!	Bald on record	Case of non- minimization of the face threat; powerful speaker
3	10:11	Get your things together, but pack light.	Bald on record	Case of non- minimization of the face threat; great urgency
4	10:13	Zee, bring your perimeter up. Keep Flea in place.	Bald on record	Case of non- minimization of the face threat; powerful speaker
5	10:43	We're here to get you out. Now, I suggest you go find the priest, go find the nuns, pack your things and get ready to move.	Bald on record	Case of non- minimization of the face threat; sympathetic advice
6	11:04	Now please, get your thing packed and get ready to move.	Bald on record	Case of non- minimization of the face threat; great urgency
7	11:38	Sixty seconds. I suggest you use that time to go find the priest.	Bald on record	Case of non- minimization of the face threat; great urgency
8	11:47	Get Command on the horn.	Bald on record	Case of non- minimization of the face threat; powerful speaker
9	12:32	Alright Doc. you win, get	Bald on	Case of non-

		your people together. We leave in a half an hour.	record	minimization of the face threat; great urgency
10	12:46	Hurry Please.	Bald on record	Case of non- minimization of the face threat; great urgency
11	13:06	The doctor is the mission, Red. Stick with her Go on.	Bald on record	Case of non- minimization of the face threat; powerful speaker
12	15:36	Take us out of here, but don't run away from us.	Bald on record	Case of non- minimization of the face threat; powerful speaker
13	15:43	Keep them moving. Keep them moving.	Bald on record	Case of non- minimization of the face threat; powerful speaker
14	15:49	Keep them moving, Slo. Get her out of there	Bald on record	Case of non- minimization of the face threat; powerful speaker
15	19:10	Alright. Roll them up ASAP.	Bald on record	Case of non- minimization of the face threat; powerful speaker
16	19:48	Watch those trees.	Bald on record	Case of non- minimization of the face threat; powerful speaker
17	21.03	Rest for 30.	Bald on record	Case of non- minimization of the face threat;

				powerful speaker
18	21:05	Lake, hold it up. We're gonna rest for 30.	Bald on record	Case of non- minimization of the face threat; powerful speaker
19	21:08	Set a perimeter.	Bald on record	Case of non- minimization of the face threat; powerful speaker
20	22:54	You must do everything you can to keep that baby quiet. You understand me?	Bald on record	Case of non- minimization of the face threat; great urgency
21	22:58	Whatever it takes. Go now.	Bald on record	Case of non- minimization of the face threat; great urgency
22	26:43	Lake, lead us out before they realize their tail gunner's gone. And find us a safe place to rest.	Bald on record	Case of non- minimization of the face threat; powerful speaker,
23	32:04	Slo, bring her up.	Bald on record	Case of non- minimization of the face threat; powerful speaker
24	32:43	Keep your head down!	Bald on record	Case of non- minimization of the face threat; sympathetic advice/warning
25	32:54	Get on the helicopter!	Bald on record	Case of non- minimization of the face threat; great urgency

26	33:16	Secure the doctor.	Bald on record	Case of non- minimization of the face threat; powerful speaker
27	38:40	Hurry, please.	Bald on record	Case of non- minimization of the face threat; great urgency
28	39:12	Hurry, please.	Bald on record	Case of non- minimization of the face threat; great urgency
29	39:44	Get them ready, Zee.	Bald on record	Case of non- minimization of the face threat; powerful speaker
30	40:07	Get her out of there.	Bald on record	Case of non- minimization of the face threat; powerful speaker
31	40:11	Keep your head down.	Bald on record	Case of non- minimization of the face threat; sympathetic advice/warning
32	41:50	Oh come on, give me three choppers. I'll have them in Cameroon in 20 minutes.	Bald on record	Case of FTA- oriented bald on record; offers
33	45:21	Keep an eye on them.	Bald on record	Case of non- minimization of the face threat; powerful speaker
34	45:29	Get them up, get them	Bald on	Case of non-

		ready to move.	record	minimization of the face threat; powerful speaker
35	46:02	Think hard.	Bald on record	Case of non- minimization of the face threat; great urgency
36	46:06	Get your people ready to go now.	Bald on record	Case of non- minimization of the face threat; great urgency
37	46:15	Red, help the doctor get ready to move.	Bald on record	Case of non- minimization of the face threat; powerful speaker
38	47:51	Zee, keep them moving.	Bald on record	Case of non- minimization of the face threat; powerful speaker
39	48:03	Get to the point.	Bald on record	Case of non- minimization of the face threat; powerful speaker
40	49:19	Go Lake.	Bald on record	Case of non- minimization of the face threat; powerful speaker
41	49:29	Get doctor Kendricks up here.	Bald on record	Case of non- minimization of the face threat; powerful speaker
42	49:39	Zee, flea, with me.	Bald on record	Case of non- minimization of the face threat;

				powerful speaker
43	50:07	Flea, get eyes on.	Bald on record	Case of non- minimization of the face threat; powerful speaker
44	50:17	Bring them up.	Bald on record	Case of non- minimization of the face threat; powerful speaker
45	50:52	Hand me the binoculars.	Bald on record	Case of non- minimization of the face threat; powerful speaker
46	51:03	Zippo first.	Bald on record	Case of non- minimization of the face threat; powerful speaker
47	51:05	Red Team, right flank. This way. Edge of clearing. Wait for my go. Silent and quick. Gold Team, on me.	Bald on record	Case of non- minimization of the face threat; powerful speaker
48	53:25	Go!	Bald on record	Case of non- minimization of the face threat; great urgency
49	56:24	Go! Run! Get out of here!	Bald on record	Case of non- minimization of the face threat; great urgency
50	56:26	Doc, get them out of here! Move!	Bald on record	Case of non- minimization of the face threat; powerful speaker,

				great urgency
51	1:10:17	Get them up, take their weapons away. We search everybody right now.	Bald on record	Case of non- minimization of the face threat; powerful speaker
52	1:10:23	Lena. Get up. Point out everybody that came into the mission in the last three days. Right now.	Positive politeness	Case of non- minimization of the face threat; great urgency
53	1:11:10	Get back there with the others! Go on!	Bald on record	Case of non- minimization of the face threat; great urgency
54	1:12:36	Let him bleed out.	Bald on record	Case of non- minimization of the face threat; powerful speaker
55	1:12:57	Zee, Flea, get them up.	Bald on record	Case of non- minimization of the face threat; powerful speaker
56	1:16:53	Get in, get out. Okay?	Bald on record	Case of non- minimization of the face threat; powerful speaker
57	1:16:38	Come on. See you. Hurry back.	Bald on record	Case of non- minimization of the face threat; powerful speaker
58	1:18:23	Good Hustle, Red. Come on up and brief Zee.	Bald on Record	Case of non- minimization of the face threat; powerful speaker

59	1:18:47	Let the other men know.	Bald on record	Case of non- minimization of the face threat; powerful speaker
60	1:20:49	Bring them up.	Bald on record	Case of non- minimization of the face threat; powerful speaker
61	1:21:39	Speak freely.	Bald on record	Case of non- minimization of the face threat; powerful speaker
62	1:22:47	Strip those packs down to rolling gear only. Have the refugees drop anything that don't go "boom".	Bald on record	Case of non- minimization of the face threat; powerful speaker
63	1:25:34	Everybody down. Get down! Get down!	Bald on record	Case of non- minimization of the face threat; great urgency
64	1:29:09	Slo, Zee, get these people ready to go now!	Bald on record	Case of non- minimization of the face threat; powerful speaker
65	1:29:12	Sit up.	Bald on record	Case of non- minimization of the face threat; great urgency
66	1:30:35	Zee, get these people ready to go. Do it now!	Bald on record	Case of non- minimization of the face threat; great urgency
67	1:30:39	Silk get his weapons and ammunition.	Bald on record	Case of non- minimization of

				the face threat; powerful speaker
68	1:31:28	Open up those toolboxes, boys. They'll be coming! Conserve your ammo!	Bald on record	Case of non- minimization of the face threat; great urgency
69	1:31:37	Stand by to lay down cover fire for Red. On my mark!	Bald on record	Case of non- minimization of the face threat; great urgency
70	1:31:46	And now!	Bald on record	Case of non- minimization of the face threat; great urgency
71	1:32:31	Launch!	Bald on record	Case of non- minimization of the face threat; great urgency
72	1:32:53	Stand by to peel!	Bald on record	Case of non- minimization of the face threat; great urgency
73	1:32:55	Zee, get them out of here now!	Bald on record	Case of non- minimization of the face threat; great urgency
74	1:33:55	Ready! Peel left!	Bald on record	Case of non- minimization of the face threat; great urgency
75	1:34:00	Go!	Bald on record	Case of non- minimization of the face threat; great urgency

76	1:34:54	Hold the line!	Bald on record	Case of non- minimization of the face threat; great urgency
77	1:35:29	Get ready to go. Help me get her up!	Bald on record	Case of non- minimization of the face threat; great urgency
78	1:37:38	Get that knife off me.	Bald on record	Case of non- minimization of the face threat; great urgency
79	1:37:44	Tie it around my leg. Tight! Tight!	Bald on record	Case of non- minimization of the face threat; great urgency
80	1:38:30	Go! Go! Go! Now! Run! Run Straight for that gate!	Bald on record	Case of non- minimization of the face threat; great urgency
81	1:39:04	Hang on! Hang on! We're here.	Bald on record	Case of non- minimization of the face threat; great urgency
82	1:39:23	Doc, check him out.	Bald on record	Case of non- minimization of the face threat; powerful speaker
83	1:40:46	Red, come on! Get down! Get your head down.	Bald on record	Case of non- minimization of the face threat; great urgency, sympathetic advice/warning

84	1:40:53	Cover!	Bald on record	Case of non- minimization of the face threat; great urgency
85	1:41:55	Keep Zee moving.	Bald on record	Case of non- minimization of the face threat; powerful speaker
86	1:43:51	Take care.	Bald on record	Case of FTA- oriented bald on record; farewells
		Total		86

The researcher found that there are 86 Lt. Water's directive utterances using Bald on Record strategy. Bald on record strategy is divided into two strategies; they are cases of non-minimization of the face threat and cases of FTA-oriented bald on record. In this film, 84 data used the first one and 2 data used the second one. Based on cases of non-minimization of the face threat, Lt Waters used 37 directive utterances which have the reason of great urgency and the reason of 44 directive utterances was powerful speaker, and 3 data used the reason of sympathetic advice/warnings. While based on cases of FTA-oriented bald on record, the researcher found that 1 data using the reason of farewells and 1 data using offers as the reason

b. Positive Politeness

Table 3.3 Positive Politeness strategies used in Lt. waters' directive utterances in the film *Tears of The Sun*

No	Time	Lt. Waters' Directive Utterances	Kind Of Politeness Strategy	Strategy Of Positive Politeness
----	------	-------------------------------------	-----------------------------------	------------------------------------

1	07:50	Nice and easy, Come on.	Positive politeness	Claim reflexivity; include both speaker and hearer in the activity
2	09:33	I need your things packed and let's get out of here, now.	Positive politeness	Claim reflexivity; include both speaker and hearer in the activity
3	27:09	Let's go. Come on	Positive politeness	Claim reflexivity; include both speaker and hearer in the activity
4	33:30	Let's go! Let's go now! Let's go!	Positive politeness	Claim reflexivity; include both speaker and hearer in the activity
5	37:05	Let's turn it around.	Positive politeness	Claim reflexivity; include both speaker and hearer in the activity
6	40:01	We gotta go. Let's go. Come on!	Positive Politeness	Claim reflexivity; include both speaker and hearer in the activity
7	40:31	Come on let's go. Here we go. Stay low.	Positive politeness	Claim reflexivity; include both speaker and hearer in the activity
8	1:14:36	Now you got something to say to me, don't you?	Positive politeness	Claim reflexivity; be optimistic
9	1:23:36	We gotta go. Let's go.	Positive politeness	Claim reflexivity; include both speaker and hearer in the activity
10	1:24:02	Come on. We gotta hurry.	Positive politeness	Claim reflexivity; include both speaker and hearer in the activity
11	1:29:01	Lena, Listen. Wake up. Lena, listen to me. We've gotta get out of	Positive politeness	Claim reflexivity; include both speaker and hearer

		here now!		in the activity
12	1:37:58	You guys are gonna have	Positive	Claim reflexivity;
		to help me.	politeness	be optimistic
Total			12	

There are 12 directive utterances of Lt. Waters using positive politeness. Two of them used the same strategy which is be optimistic and ten of them used the strategy of include both speaker and hearer in the activity. Both of them are categorized as claim reflexivity.

c. Negative politeness

Table 3.4 Negative Politeness strategies used in Lt. waters' directive utterances in the film *Tears of The Sun*

No	Time	Lt. Waters' Directive Utterances	Kind of Politeness Strategy	Strategy of Negative Politeness
1	07:46	Can you take me to Dr. Lena Kendricks?	Negative politeness	Be pessimistic
2	09:28	Doc, maybe you can help her out.	Negative politeness	Be pessimistic
3	10:05	Yes Ma'am. Come with me, please.	Negative Politeness	Impersonalize speaker and hearer; Address terms as "you" avoidance
4	11:33	Alright Doc, give me a minute.	Negative politeness	Impersonalize speaker and hearer; Address terms as "you" avoidance
5	20:33	Here you go Ma'am. Come on.	Negative Politeness	Impersonalize speaker and hearer; Address terms as "you"

				avoidance
6	20:47	Let's go doctor.	Negative politeness	Impersonalize speaker and hearer; Address terms as "you" avoidance
7	22:48	Dr. Kendricks, come with me right away. Come here.	Negative politeness	Impersonalize speaker and hearer; Address terms as "you" avoidance
8	28:18	Dr. Kendricks, I suggest you get some rest.	Negative politeness	Impersonalize speaker and hearer; Address terms as "you" avoidance
9	30:31	Flea, Lake, status?	Negative politeness	Question
10	40:22	Ma'am, you gotta take this baby! Hold her tight.	Negative politeness	Impersonalize speaker and hearer; Address terms as "you" avoidance
11	41:44	It's difficult to explain, Sir We're marching them to LZ Bravo. Request three helicopters to take them out.	Negative politeness	Impersonalize speaker and hearer; Address terms as "you" avoidance
12	45:35	Dr. kendricks, could you come with me for a second, please?	Negative politeness	Be pessimistic
13	49:32	Dr. Kendricks, We'll rest here for a minute. Stay down in these trees. Listen to my men. Go!	Negative politeness	Impersonalize speaker and hearer; Address terms as "you" avoidance
14	1:13:57	Somebody's gonna tell me. Somebody's gonna start talking right now.	Negative politeness	Impersonalize speaker and hearer;

				Replacement of the pronouns "I" and "You" by indefinites
15	1:20:00	Send in an air evac immediately and get these people and my team out of here, Sir.	negative politeness	Impersonalize speaker and hearer; Address terms as "you" avoidance
	Total			15

The researcher found that there were 15 data using negative politeness strategy. 11 of the data used Impersonalize speaker and hearer as the strategy which was derived again into Replacement of the pronouns "I" and "You" by indefinites and Address terms as "you" avoidance. One data used the first one and the others used the second one. While 4 of the data used the strategy of be pessimistic.

d. Off record

Table 3.5 Off Record strategies used in Lt. waters' directive utterances in the film *Tears of The Sun*

NO	TIME	LT. WATERS'	KIND OF	STRATEGY
		DIRECTIVE	POLITENESS	OF BALD
		UTTERANCES	STRATEGY	ON
				RECORD
1	07:53	Zee, we're moving!	Off record	Give
				hints;conditi
				ons for action
2	15:06	Can only bring what	Off record	Give
		they carry by back.		hints; motive
				s for doing
				action
3	27:04	I don't presume to	Off record	Give
		know them all. Red!		hints;conditi
				ons for action
4	30:40	Zee.	Off record	Give
				hints;conditi

				ons for action
5	35:56	Doc!	Off record	Give
				hints;conditi
				ons for action
6	38:25	We can only take 12	Off record	Give
		people. Old, young,		hints; motive
		anybody who'll slow us		s for doing
		down.		action
7	49:36	Slo!	Off record	Give
				hints;conditi
				ons for action
8	1:10:58	Silk.	Off record	Give
				hints;conditi
				ons for action
9	1:13:52	Red.	Off record	Give
				hints; motive
				s for doing
				action
10	1:19:55	Put yourself in my	Off record	Be
		shoes, Bill.		ambiguous
11	1:26:26	Zee!	Off record	Give
				hints; conditi
				ons for action
12	1:40:13	Let it rip, Todd. Danger	Off record	Give
		close.		hints;conditi
				ons for action
13	1:44:44	I have men down in the	Off record	Give
		field, Sir.		hints; motive
				s for doing
				action
14	1:44:48	The doctor needs	Off record	Give
		medical attention. My		hints; motive
		men also		for action
		Total	14	

The total of Lt Waters' directive utterances using off record strategy was 14.

13 of them used give hints as the strategy and 1 of them used be ambiguous. In give

hints strategy, 5 of Lt waters' directive utterances used motive for action as the reason and 8 of them used the reason of conditions for action

The table 3.2, 3.3, 3.4, 3.5 showed that there are 86 utterences as bald on record, 12 utterances are as positive politeness. 15 utterances are as negative politeness. And, 14 utterances are as off record.

Then writer will present the figure and the table of frequencies of occurrences of each politeness strategies.

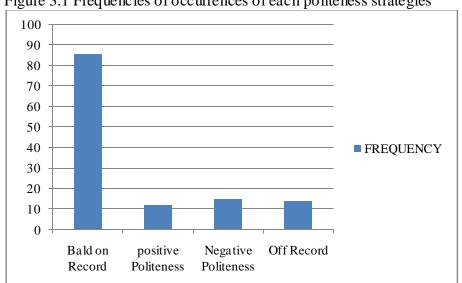


Figure 3.1 Frequencies of occurrences of each politeness strategies

Table 3.6 Frequencies of occurrences of each politeness strategies

No	Politeness strategies	Frequencies	Percentages
1	Bald on Record	86	67,7%
2	Positive Politeness	15	11,8%
3	Negative Politeness	12	9,4%
4	Off record	14	11,1%

Total	127	100%

B. Discussion

After presenting the data, the writer analyzes all the obtained data to give some considerations on the research.

1. The Kinds of Politeness Strategies Used in Lt. Waters' Directive Utterances in The Film *Tears of The Sun*

The presented data on the previous subchapter shows that all politeness strategies based on Brown and Levinson theory were used in Lt. Waters' directive utterances.

1) Can you take me to Dr. Lena Kendricks?

It was a dark night, Lt. Waters suddenly appeared in front of a local civilian. She really got shock when she saw him. Lt Waters tried to make the civilian stay calm and keep her quite. He asked the civilian to take him to Dr. Lena K. This utterance is request. He had no authority to give any command to her. He asked the civilian by using a question. He tried to minimize the imposition to her in order she felt little bit safe to go with him. The politeness strategy is negative politeness.

2) Nice and easy, Come on.

The civilian agreed to go with him and take him to Dr. Lena K immediately.

Lt. Waters asked the civilian to go nicely and easily. This utterance is request.

He had no authority to give her any command.

Lt. Waters tried to make the civilian be calm while taking him to Dr. Lena K. He also tried to make the civilian to be in the same way with him. The politeness strategy is positive politeness.

3) Zee, we're moving!

This utterance is a command. Lt. Waters as a team leader had the authority for giving command to his man, Zee. The utterance was expressed to make Zee and his men be ready and keep an eye on them for covering. The politeness strategy is off record. It was expressed by using the indirect command words. He asked zee to cover him indirectly. He gave a motive for Zee.

4) Open!

This utterance is a command. Lt. Waters as a team leader had the authority for giving command to his man, Doc. The utterance was expressed to his man to open the door. The politeness strategy is bald on record. It was expressed clearly and directly by Lt. Waters. Because, he wanted Doc to do what he asked immediately.

5) I need your things packed and let's get out of here, now.

This utterance is a request. Lt. Waters asked the nurse to pack her things and go with him at the time. The politenessstrategy is positive politeness. He expressed the utterance by considering the addressee's face. He use "...Let's..." in that utterance, it shows that he put the addressee in an activity

together.

6) Doc, maybe you can help her out.

This utterance is a command. He commanded Doc to substitute Dr. Lena K. from the operating room. The politeness strategy is off record. He used "...Maybe..." in that utterance. It sounded like he gave options for Doc's opinion whether he could help Dr. Lena K. or he could not. But in fact, it was an indirect command from the team leader for Doc to help Dr. Lena K.

7) Hurry Up Doc!

This utterance is a command. He commanded Doc to do his job in the operating room fast. The politenessstrategy is bald on record. He expressed the utterance clearly and directly to Doc.

8) Yes Ma'am. Come with me, please.

This utterance is request. He asked Dr. Lena K. to follow him getting out of the room in order he could tell their plan. The politeness strategy is negative politeness. He was considering about the addressee's face and giving his respect on her by using "Ma'am" (hedge) in his utterance.

9) Get your things together, but pack light.

This utterance is a request. He asked Dr. Lena K. to pack her thing immediately. The politeness strategy is negative politeness. It is continuing the previous utterance, still being on respect and considering the addressee's face.

10) Zee, bring your perimeter up. Keep Flea in place.

This utterance is a command. He commanded his man, Zee to set a perimeter and give and order to Flea while he was talking to Dr. Lena K. The politeness strategy is Bald on record. He commanded Zee clearly and directly. He wanted Zee do what he want immediately.

11) We're here to get you out. Now, I suggest you go find the priest, go find the nuns, pack your things and get ready to move.

This utterance is a Suggestion. Lt. Waters told what their mission was. Then, he tried to make Dr. Lena K. ready to go with him by giving a suggestion. The politeness strategy is bald on record. Lt. Waters told what his team wanted from Dr. Lena clearly and directly. He wanted Dr. Lena K. to go with him as soon.

12) Now please, get your thing packed and get ready to move.

This utterance is a Request. Lt. Waters asked Dr. Lena K. to be ready to go with him without carrying the Africans with them. The politeness strategy is negative politeness. Lt. Waters still put his respect to Dr. Lena K. in his utterance in order to make her agree for going without the Africans.

13) Alright Doc, give me a minute.

This utterance is request. Lt. Waters asked for a minute to Dr. Lena K. He wanted to report their condition at the time to his Captain. The politeness strategy is Positive politeness. He still put his respect to Dr. Lena K. as an

American Doctor there when he expressed the utterance.

14) Sixty seconds. I suggest you use that time to go find the priest.

This utterance is suggestion. Lt. Waters suggested Dr. Lena K. also to use the time that he asked before to make the priest and the nuns be ready to go while he used his time for reporting the condition to the captain then. The politeness strategy is bald on record. Lt. Waters continuing his previous utterance, still put his respect to Dr. Lena K. by giving good suggestion when Dr. Lena K was getting hard to tell.

15) Get Command on the horn.

This utterance is command. Lt. Waters command his man, Zee to get contact to the horn (base of Navy Seal Team). The politeness strategy is bald on record. It was a clear and direct command for Zee.

16) Alright Doc. you win, get your people together. We leave in a half an hour.

This utterance is a request. Lt. Waters told Dr. Lena that he and his team agree to carry her together with the Africans and asked her to get ready in a half an hour. The politeness strategy is negative politeness. He asked Dr. Lena K. by respect and still considered about her position. He still keep the social distance between them by using a hedge "Doc" in his utterance.

- 17) Hurry Please.
- 18): This utterance is a request. Lt. Waters asked Dr. Lena K. to prepare herself for going with him as soon. The politeness strategy is negative politeness. Lt.

Waters asked Dr. Lena by respect and considered about her position.

19) The doctor is the mission, Red. Stick with her. ... Go on.

This utterance is a command. Lt. Waters commanded his man, Red to do what he wanted when Red tried to about the mission steps. The politeness strategy is bald on record. Clearly and directly, Lt. Waters commanded Red to do what he wanted.

20) Can only bring what they carry by back.

This utterance is a command. Lt. Waters commanded his man, Zee to make sure that the refugees just bring their light stuff. The politeness strategy is off record. Indirectly, Lt. Waters wanted Zee to check the refugees' packages by using indirect command. He gave the situation to Zee.

21) Take us out of here, but don't run away from us.

This utterance is a command. Lt. Waters commanded Zee to start the trip make sure that the refugees stay in line with them. The politeness strategy is bald on record. He commanded Zee directly when they started to leave.

22) Keep them moving. Keep them moving.

This utterance is command. Lt. Waters commanded his men to take care of the refugees and to make sure they were moving together. The politeness strategy is bald on record. He commanded his men clearly and directly. He wanted they do what he wanted immediately.

23) Keep them moving, Slo. Get her out of there

This utterance is a command. Lt Waters commanded his man, Slo to make sure the line waskeep moving well. The politeness strategy is bald on record. Directly, he commanded Slo to do what he said.

24) Alright. Roll them up ASAP.

This utterance is a command. Lt. Waters commanded his man, Red (The tail gunner) to go checking the stragglers behind. The politeness strategy is bald on record. He commanded Red directly to make sure the latest stragglers coming back into the line.

25) Watch those trees.

This utterance is command. Lt. Waters commanded hi men to keep ready and keep an eye on the trees around them. The politeness strategy is bald on record. Directly and clearly, He commanded the team to do what he said.

26) Here you go Ma'am. Come on.

This utterance is a request. Lt Waters as a woman refugee to keep going forward. The politeness strategy is bald on record. Directly and clearly, he asked the woman to do what he said.

27) Let's go doctor.

This utterance is request. Lt. Waters asked Dr. Lena K. to keep going when she asked him for some rest. The politeness strategy is positive politeness. He put his respect on Dr. Lena K. and put her into an activity together.

28) Rest for 30.

This utterance is command. Lt. Waters commanded Zee to tell the other men and the refugees that they would have some rest. The politeness strategy is bald on record. Directly and clearly, he commanded Zee to do what he said.

29) Lake, hold it up. We're gonna rest for 30.

This utterance is command. Lt. Waters commanded his man, Lake to hold the line and tell them for having some rest. The politeness strategy is bald on record. He commanded Lake clearly and directly to do what he said.

30) Set a perimeter.

This utterance is command. Lt. Waters commanded Zee to set a perimeter while they were having some rest. The politeness strategy is bald on record. Directly and clearly he commanded Zee to set a perimeter.

31) Dr. Kendricks, come with me right away. Come here.

This utterance is request. Lt Waters asked Dr. Lena K. to come to him, he were trying to tell something important to her. The politeness strategy is negative politeness. He still put his respect on her and considered the addressee's face when he asked. He still kept the social distance between them.

32) You must do everything you can to keep that baby quiet. You understand me?

This utterance is request. In that dangerous situation Lt. Waters asked Dr.

Lena K. to do everything she could to make the crying baby be quite. The politeness strategy is bald on record. In that emergency moment he asked Dr.

Lena to do what he said directly.

33) Whatever it takes. Go now.

This utterance is request. In that dangerous situation Lt. Waters asked Dr. Lena K. to do everything she could to make the crying baby be quite. The politeness strategy is bald on record. In that emergency moment he asked Dr. Lena to do what he said directly.

34) Lake, lead us out before they realize their tail gunner's gone. And find us a safe place to rest.

This utterance is command. He commanded Lake to find a way out and safe place for them after they killed a rebel soldier. The politeness strategy is bald on record. It is directly commanded to Lake to do what Lt. Waters said.

35) I don't presume to know them all. Red?

This utterance is command. By calling Red's name, Lt Waters wanted Red to take Dr. Lena K. keep on going with them after she asked for going back to the church. The politeness strategy is Off record. Indirectly just by calling Red's name, he commanded Red to take care of Dr. Lena K.

36) Let's go. Come on

This utterance is request. Lt. Water's asked Dr. Lena K. to go on with Red. The politeness strategy is positive politeness. He put her into an activity together.

37) Dr. Kendricks, I suggest you get some rest.

This utterance is suggestion. Lt. Waters suggested Dr. Lena to take a rest when she came to him. The politeness strategy is Negative politeness. He put his respect on her and suggested her well.

38) Flea, Lake, status?

This utterance is command. Lt Waters commanded Flea and Lake to tell the current status report. The politeness strategy is bald on record. Directly, He commanded Flea and Lake to report the situation immediately.

39) Zee.

This utterance is command. Lt. Waters wanted Zee to contact the Air support after he got the current report from Flea and Lake. The politeness strategy is Off record. By calling his name only, Lt. Waters commanded Zee indirectly that he had to do his job getting contact to the Air Support. He told the Zee the condition indirectly from Lake and Flea's report.

40) Slo, bring her up.

This utterance is command. Lt. Waters commanded Slo to take Dr. Lena K. to the helicopter immediately when they saw it was landing on. The politeness strategy is Bald on record. In that critical situation, He directly commanded Slo to take Dr. Lena on the helicopter.

41) Keep your head down!

This utterance is request. Lt. Waters asked Dr. Lena K. to keep her head down when they were walking below the helicopter's blades. The politeness strategy

is bald on record. In that critical moment, he was protecting her. He directly asked her to do what he said immediately.

42) Get on the helicopter!

This utterance is request. Lt. Water asked Dr. Lena K. to get on the helicopter when they got in front of it. The politeness strategy is bald on record. In that bad situation he asked her to do what he said immediately.

43) Secure the doctor.

this utterance is command. Lt. Waters commanded the helicopter crews to take care of the angry doctor. The politeness strategy is Bald on record. In that critical moment, He wanted the crews to do what he said immediately.

44) Let's go! Let's go now! Let's go!

This utterance is command. Lt. Waters commanded his men to go and come onto the helicopter after he got the doctor onto it. The politeness strategy is positive politeness. He put them in to an activity together by expressing "..Let's..".

45) Doc!

this utterance is command. From the flying helicopter, Lt. Waters commanded Doc to take care of Dr. Lena K. whom was being so sad and angry when she saw the church had been destroyed by the rebels soldiers. It seemed she wanted to jump down from the helicopter. The politeness strategy is Off record. Just by calling Doc's name, indirectly he wanted Doc to see the

condition in front and to take care of Dr. Lena K.

46) Let's turn it around.

This utterance is command. Lt. Waters command the helicopter crew to get back to the position where they left the refugees after seeing Dr. Lena's reaction before. The politeness strategy is positive politeness. He command the helicopter crew while he put him into an activity together by saying "let's...".

47) We can only take 12 people. Old, young, anybody who'll slow us down.

They were coming back to the refugees those were left before. Lt. Waters wanted Dr. Lena K to tell the refugees that they will just take anybody who slow them down onto the helicopter to Cameroon. This Utterance is request. Indirectly, He wanted Dr. Lena K to tell the refugees about the condition and to prepare them onto the helicopter. Lt. Waters gave a hint to Dr. Lena K to do what he said. He told the condition. The politeness strategy is Off record.

48) Hurry, please.

A woman refugee was saying thanks to Lt. Waters. Then, Lt Waters asked the refugee to be hurry and be ready to go as soon. This utterance is request.

The politeness strategy is negative politeness. He was considering the addressee's face by his expression.

49) Hurry, please.

This utterance is request. Lt Waters asked Dr. Lena K. to be hurry and be

ready to go as soon. The politeness strategy is positive politeness. He was considering the addressee's face.

50) Get them ready, Zee.

This utterance is command. By his authority on his men, Lt. Waters commanded Zee to prepare his men and the refugee to be ready to go. The politeness strategy is bald on record. Directly and clearly, he commanded Zee to do what he said.

51) We gotta go. Let's go. Come on!

This utterance is a request. Lt. Waters asked the African woman to go and leave her child on the helicopter. The politeness strategy is positive politeness. He asked the woman to be in an activity together.

52) Get her out of there.

This Utterance is command. By his authority, Lt. Waters commanded Zee to take the woman out of the helicopter area immediately; they needed to go as soon. The politeness strategy is bald on record. Directly and clearly, Lt. Waters wanted Zee to do what he said.

53) Keep your head down.

This utterance is request. Lt. Waters asked the African woman to keep her head down when she was walking below the helicopter's blades. The politeness strategy is bald on record. He directly asked the woman to do what he said because of walking through the blades was dangerous.

54) Ma'am, you gotta take this baby! Hold her tight.

This utterance is request. Lt. Waters asked an African woman on the helicopter to take a little child with her who had no mother. The politeness strategy is Negative politeness. He considered about the addressee's face and put his respect to the woman when he expressed the utterance by calling her "Ma'am..."

55) Come on let's go. Here we go. Stay low.

This utterance is request. Lt. Waters asked Dr. Lena to go and keep her head down when they were walking through below the blade. The politeness strategy is positive politeness. In that critical moment, he asked the Doctor directly but stay put her in an activity together.

56) It's difficult to explain, Sir. .. We're marching them to LZ Bravo. Request three helicopters to take them out.

This utterance is request. Lt. Waters asked the Captain by phone to give him threehelicopters to safe the refugee as soon as possible. Politeness strategy is negative politeness. He put his respect on his captain and considered about the addressee's face.

57) Oh come on, give me three choppers. I'll have them in Cameroon in 20 minutes.

This utterance is request. Lt. Waters asked the captain once more to give him three helicopters to safe the refugee to Cameroon. He got little bit angry after

his request for the helicopters was rejected by the captain. The politeness strategy is bald on record. He got upset to his Captain. He did not consider about the addressee's face anymore.

58) Keep an eye on them.

This utterance is command. By his authority, Lt. Waters commanded Slo to watch the rebel soldiers' movement who were tracking them from behind. The politeness strategy is Bald on record. He commanded Slo directly and clearly to do what he said.

59) Get them up, get them ready to move.

This utterance is command. Lt. Waters told Zee that they were following by the rebel soldiers. By his authority, he commanded him to make the refugees ready to go. The politeness strategy is bald on record. It's emergency, he directly commanded Zee to do what he said.

60) Dr. kendricks, could you come with me for a second, please?

This utterance is request. Lt. Waters asked Dr. Lena K. to go with him for having talk and asking some questions. The politeness strategy is negative politeness. He still put his respect on her and considered the addressee's face.

61) Think hard.

This utterance is request. Lt. Waters asked Dr. Lena K. to think hard and tell him if she had any secrets. He doubted the doctor. The politeness strategy is bald on record. He directly asked the doctor to tell him the truth immediately

because the situation would be really dangerous if she did not.

62) Get your people ready to go now.

the utterance is request. Lt. Waters asked Dr. Lena K. to prepare the refugees to be ready to go. He knew that she hid something from him. The politeness strategy is bald on record. He directly and clearly asked her to do what he said after she rejected Lt. Waters' request for telling him the truth.

63) Red, help the doctor get ready to move.

The utterance is command. By his authority, Lt. Waters commanded Red to make the doctor be ready to go after she asked for more time to take a rest. The politeness strategy is bald on record. Directly and clearly, He commanded Red to do what he said.

64) Zee, keep them moving.

The utterance is command. By his authority, Lt. Waters commanded Zee to keep the line moving on while he was talking to Red behind the line. The politeness strategy is bald on record. It's a direct command for Zee.

65) Get to the point.

the utterance is command. By his authority, Lt. Waters commanded Red to get to the point when he was talking around. The politeness strategy is bald on record. Lt. Waters directly commanded him to get to the point that he wanted to tell.

66) Go Lake.

This utterance is command. By his authority, Lt. Waters commanded Lake to report what he was watching in front. The politeness strategy is bald on record. He directly commanded Lake to talk.

67) Get doctor Kendricks up here.

This utterance is Command. By his authority, Lt. Waters commanded Slo to take Dr. Lena K. to him immediately. He wanted to tell something to her after knowing bad situation in front. The Politeness strategy is bald on record. He directly and clearly asked Slo to take the doctor to him as soon.

68) Dr. Kendricks, We'll rest here for a minute. Stay down in these trees. Listen to my men. Go!

This Utterance is request. Lt. Waters told Dr. Lena K. that they would have a rest there and asked her to listen to his men to be safe. The politeness strategy is negative politeness. He still put his respect on the doctor and keep the social distance between them.

69) Slo!

This utterance is command. By his authority, Lt. Waters command Slo to make sure the refugeeswere safe and stay down there. The politeness strategy Off record. Just by a single word; calling Slo's name, Lt. Waters commanded Slo to do his job.

70) Zee, flea, with me.

The utterance is command. By his authority, Lt. Waters commanded Zee and

Flea to come to him and leave their position for giving some brief then. The politeness strategy is Bald on record. Directly and clearly he contacted them to do what he said.

71) Flea, get eyes on.

This utterance is command. By his authority, Lt. Waters commanded Flea to find good position for shooting and watch the rebel soldiers in front by his riffle. The politeness strategy is bald on record. Directly he wanted Flea to do what he said.

72) Bring them up.

This utterance is command. By his authority, Lt. Waters commanded Zee to collect the men with him immediately after he knew that there would be more rebel soldiers in the hooches in front. The politeness strategy is bald on record. Directly and clearly he wanted Zee to collect the men as soon. They would find bad situation in front.

73) Hand me the binoculars.

This utterance is command. By his authority, Lt. Waters commanded Red to give him the binoculars to make sure the situation in front. The politeness strategy is bald on record. He commanded Red directly to give him the binoculars.

74) Flea, you got the zippo?

this utterance is command. By his authority, Lt. Waters commanded Flea (a

sniper) to point the target on a zippo when he saw some rebel soldiertried kill a civilian by burning her up. The politeness strategy is Off record. Indirectly he commanded Flea to point the target on the zippo by asking him whether he got the zippo or not, saw the condition or not.

75) Zippo first.

This utterance is command. By his authority,Lt. Waters commanded Flea to shoot the zippo first, then the rebel soldiers. The politeness strategy is bald on record. Clearly and directly he commanded Flea to do what he said.

76) Red Team, right flank. This way. Edge of clearing. Wait for my go. Silent and quick. Gold Team, on me.

This utterance is command. By his authority, Lt. Waters commanded his men to be separated in to two teams for clearing the rebel soldiers In front quickly and silently. The politeness strategy is bald on record. Directly, he separated the men into two teams to do the mission.

77) Go!

This utterance is command. By his authority, Lt. Waters commanded his man to go forward. The politeness strategy is bald on record. Directly and clearly, he commanded his man to to what he said silently and quickly.

78) Go! Run! Get out of here!

this utterance is request. Lt. Waters asked the civilians to go out of there to find a safe place for them self after he killed some rebel soldiers in front of them. The politeness strategy is bald on record. In that dangerous moment, He directly asked the civilians to get out of the dangerous area.

79) Doc, get them out of here! Move!

The utterance is command. By his authority Lt. Waters commanded Doc to get the civilians out of the area and make them move when he saw them just staying on their place. The politeness strategy is bald on record. Directly and clearly, he commanded Doc to do what he said In that dangerous moment.

80) Get them up, take their weapons away. We search everybody right now.

This utterance is command. Lt. Waters commanded Zee to stand the refugees up and take off their weapons from them. He wanted to interrogate them for knowing who was transmitting their position to the rebel soldiers. The politeness strategy is bald on record. Directly and clearly he instructed Zee in that great urgency.

81) Lena. Get up. Point out everybody that came into the mission in the last three days. Right now.

This utterance is request. Lt. Waters asked Dr. Lena K. to get up and point out people who came to the church in the last three days. He wanted to interrogate them immediately. The politeness strategy is positive politeness. It was getting critical, He call the doctor using her first name when he asked her to do what he said. They got close each other.

82) Silk.

This utterance is command. Suddenly, Lt. Waters commanded Silk to shoot down a running refugee who got afraid when he would be interrogated by him. The politeness strategy is off record. By calling his name only, Lt. Waters commanded him indirectly to do an action when they saw an African men suddenly ran out from the package.Lt. Waters knew that Silk was seeing the bad situation.

83) Get back there with the others! Go on!

This utterance is request. Lt. Waters asked Dr. Lena K. to get back into that package when he suddenly wanted to run to the African man whom had been down. The politeness strategy is bald on record. In that dangerous situation, he asked the doctor to do what he said immediately. He worried about her safeness.

84) Let him bleed out.

This utterance is command. Doc asked Lt. Waters about Gideon, what he should do to him. Then, by his authority Lt. Waters commanded him for doing nothing and just letting him bleeding out there. The politeness strategy is bald on record. It's directly commanded to Doc for doing what he said.

85) Zee, Flea, get them up.

This utterance is command. By his authority, Lt. Waters wanted Zee and Flea to get the refugees up for re-interrogating them. The politeness strategy is bald on record. Directly and clearly he commanded the two men to do what he

said.

86) Red.

This utterance is command. Lt. Waters throw a transmitter which he got from Gideon's dead body to Red. He wanted Red do something to it. The politeness strategy is Off record. Just by calling him, he commanded Red indirectly to do something to the transmitter. He gave a motive to Red for doing an action.

87) Somebody's gonna tell me. Somebody's gonna start talking right now.

This utterance is request. Lt. Waters wanted the interrogated refugees to start talking and tell him some secret of them. The politeness strategy is positive politeness. By using the optimistic expression he asked them to talk.

88) Now you got something to say to me, don't you?

This utterance is request. Lt. Waters asked Arthur Azuka to start talking to him to tell the truth when he was protecting Okeze (his man) from the direct head shot. The politeness strategy is Off record. Indirectly, he asked Arthur Azuka to start talking by using tag question.

89) Red, lake

This utterance is command. Lt. Waters wanted the two men to get collected with him. He had a plan for the bad situation. The politeness strategy is Off record. Just by calling the two men's name, he commanded them to be collected indirectly.

90) Get in, get out. Okay?

This utterance is command. Lt. Waters were arranging an attacking to the tracking rebel soldiers behind them and commanding Lake to do the plan as what he said. The politeness strategy is Bald on record. Clearly and directly he wanted Lake do the plan as he told immediately.

91) Come on. See you. Hurry back.

This utterance is command. By his authority, Lt. Waters commanded Red to do his job quickly. The politeness strategy is bald on record. Clearly and directly he instructed Red what he said.

92) Good Hustle, Red. Come on up and brief Zee.

- Lt. Waters appreciated Red for doing his job well. By his authority, He commanded red to join up with Zee at the time. This Utterance is command.
- Lt. Waters commanded Red directly and clearly to do what he said. The politeness strategy is bald on record.

93) Let the other men know.

Lt. Waters and Lake were planning something for having a good track for them. Lt. Waters asked Lake to tell the other men about the plan. This utterance is command.

Clearly and directly, By his authority Lt. Waters commanded Lake to do what he said immediately. The politeness strategy is bald on record.

94) Put yourself in my shoes, Bill.

Lt. Waters were communicating with the captain for telling the situation. The

captain said that Arthur Azuka and the refugees were excess cargo and were not their mission. For the humanity excuse. Lt. Waters asked the captain to be in his position at the time and think about the excuse. This utterance is request.

Lt. Waters expressed a request using an ambiguous way. He put a connotation word "shoes" on his sentence. "Shoes" means position/condition. Indirectly, he wanted the captain to try being in his position. The politeness strategy is off record.

95) Send in an air evac immediately and get these people and my team out of here, Sir.

After telling the situation to the captain, Lt. Waters asked for an air evacuation for the as soon. This utterance is request. Lt. Waters expressed a request to the captain using an addressee term "Sir" for avoiding "you". The politeness strategy is negative politeness.

96) Bring them up.

After knowing that the captain rejected his request for evacuation, Lt. Waters planned something for them and wanted his men to be in pack. By his authority, He commanded Zee to collect up the men to him. This utterance is command. Directly and clearly, Lt. Waters commanded Zee to do what he said immediately.

97) Speak freely.

- Lt. Waters were explaining the condition to the men, he wanted to hear their opinion about that. He commanded them to speak freely to him. This utterance is command. Directly and clearly, by his authority Lt. Water commanded his men to do what he said.
- 98) Strip those packs down to rolling gear only. Have the refugees drop anything that don't go "boom".

After hearing the men's opinion, Lt. Waters asked the team to light up their packs and the refugees', leave the useless things and just bring their weapons. This utterance is command. Directly and clearly, Lt. Waters commanded the team to do what he said immediately.

- 99) We gotta go. Let's go.
 - Lt. Waters asked Dr. Lena K to go with the team. This utterance is request.
 - Lt. Waters requested Dr. Lena to go by including both him and her in an activity. The politeness strategy is Positive politeness.
- 100) Come on. We gotta hurry.
 - Lt. Waters asked Dr. Lena K to go as soon because the rebel soldiers were running behind them. This utterance is Request.
 - Lt. Waters requested Dr. Lena to go by including both him and her in an activity. The politeness strategy is Positive politeness.
- 101) Everybody down. Get down! Get down!
 - Lt. Waters and his men were in critical situation, He asked the refugees

behind to hide and get down after he got a report from Lake at the front line.

This utterance is request.

Clearly and directly, Lt. Waters wanted the refugees to do what he said immediately because it was a great urgency. The politeness strategy is bald on record.

102)Zee!

Suddenly, Lake got hit by a Nigerian sniper. Lt Waters asked Zee to do something to evacuate Lake at the front as soon. This utterance is command.

Directly in that emergency situation, Lt. Waters commanded Zee to do his job immediately. He knew that Zee will do a step of evacuation for Lake even just by calling his name. They know each other well. They knew the condition at the time.

103)Lena, Listen. Wake up.

Lena, listen to me. We've gotta get out of here now!

Dr. Lena K was injured by a big hit from the rebel Nigerian soldiers. Lt. Waters asked her to stay awake and get ready to escape with him. This utterance is request.

Lt. Waters asked Dr. Lena K to stay awake and ready to go immediately after he found her in bad condition. He use the first name of the doctor, they've been close each other. The politeness strategy is Positive politeness.

104)Slo, Zee, get these people ready to go now.

Lt. Waters wanted the injured refugees to be ready to go as soon. He asked Slo and Zee to get them make it. This utterance is command.

Directly and clearly, by his authority Lt. Waters commanded Slo and Zee to do what he said immediately. The politeness strategy is bald on record.

105)Sit up.

After Dr. Lena K got awake, Lt. Waters asked her to sit up by his own power. This utterance is request.

Clearly and directly, he asked Dr. Lena K to sit. The politeness strategy is bald on record.

106)Zee, get these people ready to go. Do it now.

Once again. Lt. Waters asked Zee to make the refugees to be ready to go at the time. This utterance is command.

Directly and clearly, by his authority he commanded Zee to do what he said immediately. The politeness strategy is bald on record.

107)Silk... get his weapons and ammunition.

Slo was dead, hit by the rebel Nigerian soldiers. Lt Waters asked Silk to take weapons and ammunition from the Slo's dead body. This utterance is command

Directly and clearly, by his authority he commanded Silk to do what he said immediately. The politeness strategy is bald on record.

108)Open up those toolboxes, boys. They'll be coming! Conserve your ammo!

When they were attacking by the rebel Nigerian soldiers, Lt waters asked his men to prepare their weapons for the counter attack. This utterance is command.

Directly and clearly, by his authority he commanded his men to do what he said immediately. It was really critical situation. The politeness strategy is bald on record.

109) Stand by to lay down cover fire for Red. On my mark!

110)Lt. Waters had a plan for a counter attack. By a mark from him, He asked his men to cover Red who would do the plan. This utterance is command.

Directly and clearly, by his authority he commanded his men to do what he said immediately. The politeness strategy is bald on record.

111)And now!

it was the mark. Lt. Waters commanded his men to lay down a cover fire for Red immediately. This utterance is command.

Directly and clearly, by his authority he commanded his men to do what he said immediately. The politeness strategy is bald on record.

112)Launch!

They were under attack of the hostile enemy. Lt. Waters instructed his men to launch big armors to the enemy immediately. This utterance is command.

Directly and clearly, by his authority he commanded his men to do what he said immediately. The politeness strategy is bald on record.

113)Stand by to peel!

It was impossible to fight with the enemies, they were too strong for his little team. Lt. Waters was planning a peeling step. He instructed the team to get ready for peeling. This utterance is command.

Directly and clearly, by his authority he commanded his men to do what he said immediately. The politeness strategy is bald on record.

114)Zee, get them out of here now!

They were going to start the peeling plan. Lt. Waters instructed Zee to start the peeling plan and get refugees out of the dangerous zone immediately. This utterance is command.

Directly and clearly, by his authority he commanded Zee to do what he said immediately. The politeness strategy is bald on record.

115)Ready! Peel left!

They were running on the peeling plan. Lt. Waters instructed his men to start the plan from the left side of the front line. This utterance is command.

Directly and clearly, by his authority he commanded his men to do what he said immediately. The politeness strategy is bald on record.

116)Go!

it was Lt. Waters' turn to do the peeling. He instructed Red to do the same after him immediately. This utterance is command.

Directly and clearly, by his authority he commanded Red to do what he said

immediately. The politeness strategy is bald on record.

117)Hold the line!

Lt. Waters saw Dr. Lena K and some refugees got hit by the enemy. He instructed his men to hold the line while he were looking for Dr. Lena K. This utterance is command.

Directly and clearly, by his authority he commanded his men to do what he said. The politeness strategy is bald on record.

118)Get ready to go. Help me get her up!

Lt. Waters found Dr. Lena K got injured by the enemy. He asked Arthur Azuka to get ready to go and help him to get Dr. Lena K out of the field immediately. This utterance is request.

Clearly and directly, in that emergency situation he asked Arthur to what he said. The politeness strategy is bald on record.

119)Get that knife off me.

Suddenly, Lt. Waters got hit when he and Arthur were taking Dr. Lena K out of the field. He asked Arthur to take off his knife and help him to take care of his injured leg. This utterance is request.

Clearly and directly, in that emergency situation he asked Arthur to what he said. The politeness strategy is bald on record.

120) Tie it around my leg. Tight! Tight!

Lt. Waters got injured on his leg. He asked Arthur to tie something around

his leg tightly. This utterance is request.

Clearly and directly, in that emergency situation he asked Arthur to what he said. The politeness strategy is bald on record.

121) You guys are gonna have to help me.

- Lt. Waters were ready to go on. He asked Dr. Lena K and Arthur to help him walking on. This utterance is request.
- Lt. Waters expressing a request to them by using an optimistic sentence. He was really sure that they will do what he wanted. The politeness strategy is positive politeness.

122)Go! Go! Go! Now! Run! Run Straight for that gate!

When Lt. Waters, Dr. Lena K and Arthur were reaching the Border of Cameroon, Lt. Waters saw that Zee got many hits. He decided to go back to find Zee. He asked Dr. Lena K and Arthur to go straight to the gate without him. This utterance is request.

Clearly and directly, in that emergency situation he asked them to what he said immediately. The politeness strategy is bald on record.

123) Hang on! Hang on! We're here.

Lt. Waters found Zee. Zee was dying, he had no power to do anything. Lt. Waters was covering him and telling him to stay with him. He was also telling him that they almost got the gate. This utterance is request.

Clearly and directly, in that great urgent he asked Zee to hang on and stay

with him. The politeness strategy is bald on record.

124)Doc, check him out.

Doc made it. He got Lt. Waters and Zee. Immediately, Lt. Waters instructed Doc to check Zee out, whom got injured by many hits.

This utterance is command.

Clearly and directly, in that emergency situation he commanded Doc to what he said immediately. The politeness strategy is bald on record.

125)Let it rip, Todd. Danger close.

The fighting jets was coming. Lt. Waters instructed one of the pilots to rip up the enemies behind them. This utterance is command.

Clearly and directly, in that emergency situation he commanded the pilots to what he said immediately. The politeness strategy is bald on record.

126)Red, come on! Get down! Get your head down.

Red also made it. He was trying to reach them. Lt. Waters asked him to keep his head down while Red was reaching them. This utterance is command.

Clearly and directly, in that emergency situation he commanded the Red to what he said immediately. The politeness strategy is bald on record.

127) Cover!

They saw the jets. The jets were coming hot. Lt. Waters instructed his men to do a covering together immediately. This utterance is command.

Clearly and directly, in that emergency situation he commanded them to

what he said immediately. The politeness strategy is bald on record.

128) Keep Zee moving.

The enemies were rip up by the jets. They were safe. They were walking to the gate together. When he saw Dr. Lena K at the gate, he instructed Red to help Zee moving and let him walk alone. He wanted to check Dr. Lena k out. This utterance is command.

Clearly and directly, in that emergency situation he commanded Red to what he said immediately. The politeness strategy is bald on record.

129) Take care.

Lt. Waters asked the woman to take care of herself after he left the refugee then. This utterance is request.

Directly and clearly, he asked the woman to do what he said.

130) I have men down in the field, Sir.

They met the captain with some helicopters behind him. He wanted the captain to take care about the bodies of his men at field. The utterance is request.

Indirectly, he was giving a hint to the captain, a motive to do what he wanted. The politeness strategy is off record.

131) The doctor needs medical attention. My men also....

Lt. Waters was telling the condition of Dr. Lena K and his men. He wanted the captain to take care of them. This utterance is request. Indirectly, he was giving a hint to the captain, telling the condition to do what he wanted. The politeness strategy is off record.

2. The most kind of politeness strategies used in lt waters' directive utterances in the film *Tears of The Sun*

Finally it is the sequence of the most kind of politeness strategies which is based on high frequency of problems, as in the following table. It can be seen which one of the kind of politeness strategies that is the highest frequency of occurrences and the lower frequency.

To know, the writer will present the table of percentages of occurrences of each politeness strategies.

Table 3.7 The sequence of politeness strategies based on its high frequency of problems ntages of occurrences of each politeness strategies

No	Politeness strategies	Frequencies	Percentages
1	Bald on Record	86	67,7%
2	Positive Politeness	15	11,8%
3	Off record	14	11,1%
4	Negative	12	9,4%
	Politeness		

In table 3.5 the data showed that most kind of politeness strategies used in Lt. Waters' directive utterances is Bald on Record, with percentage of occurrences 67,7%. The second level of kind of politeness strategies is positive politeness. The third is off record. Then, the fourth is negative politeness.