APPENDIX 1

Translation of An-Nahl Verse 125:

Sahih International

Invite to the way of your Lord with wisdom and good instruction, and argue with them in a way that is the best. Indded, your Lord is most knowing of who has strayed from His way, and He is most knowing of who is (rightly) guided.

APPENDIX 2

Transcript 1

Transcript of Bring on Learning Revolution by Sir Ken Robinson

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fundamentally, as many speakers have said during the past few days, that we make very poor use that we make very poor use of our talents.

Very many people go through their whole lives having no real sense of what their talents may be, or if they have any to speak of. I meet all kinds of people who don't think they're really good at anything. Actually, I kind of divide the world into two groups now. Jeremy Bentham, the great utilitarian philosopher, once spiked this argument. He said, "There are two types of people in this world: those who divide the world into two types and those who do not." Well, I do. I meet all kinds of people who don't enjoy what they do. They simply go through their lives getting on with it. They get no great pleasure from what they do. They endure it rather than enjoy it and wait for the weekend. But I also meet people who love what they do and couldn't imagine doing anything else. If you said to them, "Don't do this anymore," they'd wonder what you were talking about. Because it isn't what they do, it's who they are. They say, "But this is me, you know. It would be foolish for me to abandon this, because it speaks to my most authentic self." And it's not true of enough people. In fact, on the contrary, I think it's still true of a minority of people. I think there are many possible explanations for it.

And high among them is education, because education, in a way, dislocates very many people from their natural talents. And human resources are like natural resources; they're often buried deep. You have to go looking for them, they're not just lying around on the surface. You have to create the circumstances where they show themselves. And you might imagine education would be the way that happens, but too often it's not.

Every education system in the world is being reformed at the moment and it's not enough. Reform is no use anymore, because that's simply improving a broken model. What we need -- and the word's been used many times during the course of the past few days -- is not evolution, but a revolution in education. This has to be transformed into something else.

One of the real challenges is to innovate fundamentally in education. Innovation is hard because it means doing something that people don't find very easy, for the most part. It means challenging what we take for granted, things that we think are obvious. The great problem for reform or transformation is the tyranny of common sense; things that people think, "Well, it can't be done any other way because that's the way it's done." I came across a great quote recently from Abraham Lincoln, who I thought you'd be pleased to have quoted at this point. He said this in December 1862 to the second annual meeting of Congress. I ought to explain that I have no idea what was happening at the time. We don't teach American history in Britain. We suppress it. You know, this is our policy. So, no doubt, something fascinating was happening in December 1862, which the Americans among us will be aware of. But he said this: "The dogmas of the quiet past are inadequate to the stormy present. The occasion is piled high with difficulty, and we must rise with the occasion." I love that. Not rise to it, rise with it. "As our case is new, so we must think anew and act anew. We must disenthrall ourselves, and then we shall save our country." I love that word, "disenthrall." You know what it means? That there are ideas that all of us are

enthralled to, which we simply take for granted as the natural order of things, the way things are.

And many of our ideas have been formed, not to meet the circumstances of this century, but to cope with the circumstances of previous centuries. But our minds are still hypnotized by them, and we have to disenthrall ourselves of some of them. Now, doing this is easier said than done. It's very hard to know, by the way, what it is you take for granted. And the reason is that you take it for granted. So let me ask you something you may take for granted. I'm sure you're familiar with that already. Are there any people here under the age of 25? Great. Now, those over 25, could you put your hands up if you're wearing your wristwatch? Now that's a great deal of us, isn't it? Ask a room full of teenagers the same thing. Teenagers do not wear wristwatches. I don't mean they can't or they're not allowed to, they just often choose not to. And the reason is, you see, that we were brought in a pre-digital culture, those of us over 25. And so for us, if you want to know the time you have to wear something to tell it. Kids now live in a world which is digitized, and the time, for them, is everywhere. They see no reason to do this. And by the way, you don't need to do it either; it's just that you've always done it and you carry on doing it. My daughter never wears a watch, my daughter Kate, who's 20. She doesn't see the point. As she says, "It's a single function device."

"Like, how lame is that?"

And I say, "No, no, it tells the date as well."

"It has multiple functions."

But, you see, there are things we're enthralled to in education. Let me give you a couple of examples. One of them is the idea of linearity: that it starts here and you go through a track and if you do everything right, you will end up set for the rest of your life. Everybody who's spoken at TED has told us implicitly, or sometimes explicitly, a different story: that life is not linear; it's organic. We create our lives symbiotically as we explore our talents in relation to the circumstances they help to create for us. But, you know, we have become obsessed with this linear narrative. And probably the pinnacle for education is getting you to college. I think we are obsessed with getting people to college. Certain sorts of college. I don't mean you shouldn't go to college, but not everybody needs to go and not everybody needs to go now. Maybe they go later, not right away. And I was up in San Francisco a while ago doing a book signing. There was this guy buying a book, he was in his 30s. And I said, "What do you do?"

And he said, "I'm a fireman."

And I said, "How long have you been a fireman?"

He said, "Always. I've always been a fireman."

And I said, "Well, when did you decide?"

He said, "As a kid." He said, "Actually, it was a problem for me at school, because at school, everybody wanted to be a fireman."

He said, "But I wanted to be a fireman."

And he said, "When I got to the senior year of school, my teachers didn't take it seriously.

This one teacher didn't take it seriously. He said I was throwing my life away if that's all I chose to do with it; that I should go to college, I should become a professional person, that I had great potential and I was wasting my talent to do that." And he said, "It was humiliating because he said it in front of the whole class and I really felt dreadful. But it's what I wanted, and as soon as I left school, I applied to the fire service and I was accepted." And he said, "You know, I was thinking about that guy recently, just a few minutes ago when you were speaking, about this teacher," he said, "because six months ago, I saved his life." He said, "He was in a car wreck, and I pulled him out, gave him CPR, and I saved his wife's life as well." He said, "I think he thinks better of me now."You know, to me, human communities depend upon a diversity of talent, not a singular conception of ability.

And at the heart of our challenges -- At the heart of the challenge is to reconstitute our sense of ability and of intelligence. This linearity thing is a problem. When I arrived in L.A. about nine years ago, I came across a policy statement -- very well-intentioned -- which said, "College begins in kindergarten." No, it doesn't. It doesn't. If we had time, I could go into this, but we don't. Kindergarten begins in kindergarten. A friend of mine once said "You know, a three year-old is not half a six year-old." They're three. But as we just heard in this last session, there's such competition now to get into kindergarten -- to get to the right kindergarten -- that people are being interviewed for it at three. Kids sitting in front of unimpressed

panels, you know, with their resumes, flipping through and saying, "Well, this is it?"

"You've been around for 36 months, and this is it?"

Spent the first six months breastfeeding, the way I can see it."

See, it's outrageous as a conception, but it [unclear].

The other big issue is conformity. We have built our education systems on the model of fast food. This is something Jamie Oliver talked about the other day. You know there are two models of quality assurance in catering. One is fast food, where everything is standardized. The other are things like Zagat and Michelin restaurants, where everything is not standardized, they're customized to local circumstances. And we have sold ourselves into a fast food model of education, and it's impoverishing our spirit and our energies as much as fast food is depleting our physical bodies.

I think we have to recognize a couple of things here. One is that human talent is tremendously diverse. People have very different aptitudes. I worked out recently that I was given a guitar as a kid at about the same time that Eric Clapton got his first guitar. You know, it worked out for Eric, that's all I'm saying. In a way, it did not for me. I could not get this thing to work no matter how often or how hard I blew into it. It just wouldn't work. But it's not only about that. It's about passion. Often, people are good at things they don't really care for. It's about passion, and what excites our spirit and our energy. And if you're doing the thing that you love to do, that you're good at, time takes a different course entirely. My

wife's just finished writing a novel, and I think it's a great book, but she disappears for hours on end. You know this, if you're doing something you love, an hour feels like five minutes. If you're doing something that doesn't resonate with your spirit, five minutes feels like an hour. And the reason so many people are opting out of education s because it doesn't feed their spirit, it doesn't feed their energy or their passion. So I think we have to change metaphors.

We have to go from what is essentially an industrial model of education, a manufacturing model, which is based on linearity and conformity and batching people. We have to move to a model that is based more on principles of agriculture. We have to recognize that human flourishing is not a mechanical process; it's an organic process. And you cannot predict the outcome of human development. All you can do, like a farmer, is create the conditions under which they will begin to flourish So when we look at reforming education and transforming it, it isn't like cloning a system. There are great ones, like KIPP's; it's a great system. There are many great models. It's about customizing to your circumstances and personalizing education to the people you're actually teaching. And doing that, I think, is the answer to the future because it's not about scaling a new solution; it's about creating a movement in education in which people develop their own solutions, but with external support based on a personalized curriculum.

Now in this room, there are people who represent extraordinary resources in business, in multimedia, in the Internet. These technologies, combined with the extraordinary talents of teachers, provide an opportunity to revolutionize education. And I urge you to get involved in it because it's vital, not just to ourselves, but to the future of our children. But we have to change from the industrial model to an agricultural model, where each school can be flourishing tomorrow. That's where children experience life. Or at home, if that's where they choose to be educated with their families or their friends.

There's been a lot of talk about dreams over the course of this few days. And I wanted to just very quickly ... I was very struck by Natalie Merchant's songs last night, recovering old poems. I wanted to read you a quick, very short poem from W. B. Yeats, who some of you may know. He wrote this to his love, Maud Gonne, and he was bewailing the fact that he couldn't really give her what he thought she wanted from him. And he says, "I've got something else, but it may not be for you."

He says this:

"Had I the heavens' embroidered cloths, Enwrought with gold and silver light,

The blue and the dim and the dark cloths

Of night and light and the half-light,

I would spread the cloths under your feet:

But I, being poor, have only my dreams;

I have spread my dreams under your feet;

Tread softly because you tread on my dreams."

And every day, everywhere, our children spread their dreams beneath our feet.

And we should tread softly. Thank you. Thank you very much.

Transcript 2

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I was here four years ago, nd I remember, at the time, that the talks weren't put online. I think they were given to TEDsters in a box, a box set of DVDs, which they put on their shelves, where they are now. And actually, Chris called me a week after I'd given my talk and he said, "We're going to start putting them online. Can we put yours online?" And I said, "Sure." And four years later, as I said, it's been seen by four ... Well, it's been downloaded four million times. So I suppose you could multiply that by 20 or something to get the number of people who've seen it. And, as Chris says, there is a hunger for videos of me. ...

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He says this:

"Had I the heavens' embroidered cloths, Enwrought with gold and silver light,

The blue and the dim and the dark cloths

Of night and light and the half-light,

I would spread the cloths under your feet:

But I, being poor, have only my dreams;

I have spread my dreams under your feet;

Tread softly because you tread on my dreams."

And every day, everywhere, our children spread their dreams beneath our feet.

And we should tread softly. Thank you. Thank you very much.

APPENDIX 3

Component of Argument in Video 1

No	Claim	Data	Warrant	Qualifier	Backing	Rebuttal
1.	I believe	But I believe there's a	And I mean by this and	fundamentally	as many speakers have	though I believe that's
	fundamentally, as	second climate crisis,	you may say, by the way,		said during the past few	truebut a crisis of
	many speakers have	which is as severe,	"Look, I'm good. I have		days, that we make	human resources.
	said during the past few	which has the same	one climate crisis; I don't		very poor use that we	
	days, that we make very	origins, and that we have	really need the second		make very poor use of	
	poor use that we make	to deal with with the	one." But this is a crisis		our talents.	
	very poor use of our	same urgency.	of, not natural resources			
	talents.					
2.	Very many people go	I meet all kinds of people	Jeremy Bentham, the	Or if they have	- I meet all kinds of	But I also meet people

through their whole	who don't think they're	great utilitarian	any to speak of.	people who don't enjoy	who love what they do
lives having no real	really good at anything.	philosopher, once spiked		what they do. They	and couldn't imagine
sense of what their	Actually, I kind of divide	this argument. He said,		simply go through their	doing anything else. If
talents may be	the world into two	"There are two types of		lives getting on with it.	you said to them, "Don't
	groups now.	people in this world:		They get no great	do this anymore,"
		those who divide the		pleasure from what they	they'd wonder what you
		world into two types and		do. They endure it	were talking about.
		those who do not." Well,		rather than enjoy it and	Because it isn't what
		I do.		wait for the weekend.	they do, it's who they
					are. They say, "But this
					is me, you know. It
					would be foolish for me
					to abandon this,
					because it speaks to my

					most authentic self."
					And it's not true of
					enough people.In fact,
					on the contrary, I think
					it's still true of a
					minority of people. I
					think there are many
					possible explanations
					for it.
3.	And high among them	because education, in a	You have to go looking	And you might imagine	
	is education	way, dislocates very	for them, they're not just	education would be the	
		many people from their	lying around on the	way that happens, but	

		natural talents.	surface. You have to	too often it's not.	
		And human resources are	create the circumstances		
		like natural resources;	where they show		
		they're often buried deep.	themselves.		
4.	Every education system	Reform is no use	What we need and the		
	in the world is being	anymore, because that's	word's been used many		
	reformed at the moment	simply improving a	times during the course		
	and it's not enough.	broken model.	of the past few days is		
			not evolution, but a		
			revolution in education.		
			This has to be		
			transformed into		
			something else.		

5.	One of the real	Innovation is hard	It means challenging	- I came across a great	
	challenges is to	because it means doing	what we take for granted,	quote recently from	
	innovate fundamentally	something that people	things that we think are	Abraham Lincoln, who	
	in education	don't find very easy, for	obvious.	I thought you'd be	
		the most part		pleased to have quoted	
				at this point. He said	
		The great problem for	things that people think,	this in December 1862	
		reform or transformation	"Well, it can't be done	to the second annual	
		is the tyranny of common	any other way because	meeting of Congress. I	
		sense;.	that's the way it's done	ought to explain that I	
				have no idea what was	
				happening at the time.	
				We don't teach	
				American history in	

		Britain. We suppress it.	
		You know, this is our	
		policy. So, no doubt,	
		something fascinating	
		was happening in	
		December 1862, which	
		the Americans among	
		us will be aware of. But	
		he said this: "The	
		dogmas of the quiet	
		past are inadequate to	
		the stormy present. The	
		occasion is piled high	
		with difficulty, and we	

		must rise with the	
		occasion." I love that.	
		Not rise to it, rise with	
		it. "As our case is new,	
		so we must think anew	
		and act anew. We must	
		disenthrall ourselves,	
		and then we shall save	
		our country." I love	
		that word, "disenthrall."	
		You know what it	
		means? That there are	
		ideas that all of us are	
		enthralled to, which we	

				simply take for granted	
				as the natural order of	
				things, the way things	
				are.	
6.	many of our ideas have	But our minds are still	Now, doing this is easier	So let me ask you	
	been formed, not to	hypnotized by them, and	said than done. It's very	something you may	
	meet the circumstances	we have to disenthrall	hard to know, by the	take for granted. I'm	
	of this century, but to	ourselves of some of	way, what it is you take	sure you're familiar	
	cope with the	them.	for granted.	with that already. Are	
	circumstances of			there any people here	
	previous centuries.			under the age of 25?	
				Great. Now, those over	
				25, could you put your	
				hands up if you're	

		wearing your	
		wristwatch? Now that's	
		a great deal of us, isn't	
		it? Ask a room full of	
		teenagers the same	
		thing. Teenagers do not	
		wear wristwatches. I	
		don't mean they can't or	
		they're not allowed to,	
		they just often choose	
		not to. And the reason	
		is, you see, that we	
		were brought in a pre-	
		digital culture, those of	
	<u> </u>	<u> </u>	

		us over 25. And so for	
		us, if you want to know	
		the time you have to	
		wear something to tell	
		it. Kids now live in a	
		world which is	
		digitized, and the time,	
		for them, is	
		everywhere. They see	
		no reason to do this.	
		And by the way, you	
		don't need to do it	
		either; it's just that	
		you've always done it	

		and you carry on doing	
		it. My daughter never	
		wears a watch, my	
		daughter Kate, who's	
		20. She doesn't see the	
		point. As she says, "It's	
		a single function	
		device."	
		"Like, how lame is	
		that?"	
		And I say, "No, no, it	
		tells the date as well."	
		"It has multiple	
		functions."	

7.	There are things we're	Everybody who's spoken	We create our lives	And <u>probably</u>	And I was up in San	. I don't mean you
	enthralled to in	at TED has told us	symbiotically as we	the pinnacle for	Francisco a while ago	shouldn't go to college,
	education. One of them	implicitly, or sometimes	explore our talents in	education is	doing a book signing.	but not everybody
	is the idea of linearity:	explicitly, a different	relation to the	getting you to	There was this guy	needs to go and not
	that it starts here and	story:	circumstances they help	college. <u>I think</u>	buying a book, he was	everybody needs to go
	you go through a track	that life is not linear; it's	to create for us. But, you	we are obsessed	in his 30s. And I said,	now. Maybe they go
	and if you do	organic.	know, we have become	with getting	"What do you do?"	later, not right away.
	everything right, you		obsessed with this linear	people to	And he said, "I'm a	
	will end up set for the		narrative.	college. <u>Certain</u>	fireman."	
	rest of your life.			sorts of college	And I said, "How long	
					have you been a	
	You know, to me,				fireman?"	
	human communities				He said, "Always. I've	

depend upon a diversity		always been a fireman."	
of talent, not a singular		And I said, "Well, when	
conception of ability		did you decide?"	
		He said, "As a kid." He	
		said, "Actually, it was a	
		problem for me at	
		school, because at	
		school, everybody	
		wanted to be a	
		fireman."	
		He said, "But I wanted	
		to be a fireman."	
		And he said, "When I	
		got to the senior year of	

		school, my teachers	
		didn't take it seriously.	
		This one teacher didn't	
		take it seriously. He	
		said I was throwing my	
		life away if that's all I	
		chose to do with it; that	
		I should go to college, I	
		should become a	
		professional person,	
		that I had great	
		potential and I was	
		wasting my talent to do	
		that." And he said, "It	

		was humiliating	
		because he said it in	
		front of the whole class	
		and I really felt	
		dreadful. But it's what I	
		wanted, and as soon as I	
		left school, I applied to	
		the fire service and I	
		was accepted." And he	
		said, "You know, I was	
		thinking about that guy	
		recently, just a few	
		minutes ago when you	
		were speaking, about	

				this teacher," he said,	
				"because six months	
				ago, I saved his life."	
				He said, "He was in a	
				car wreck, and I pulled	
				him out, gave him CPR,	
				and I saved his wife's	
				life as well." He said, "I	
				think he thinks better of	
				me now."	
8.	At the heart of the	When I arrived in L.A.	If we had time, I could	But as we just heard in	
	challenge is to	about nine years ago, I	go into this, but we don't.	this last session, there's	
	reconstitute our sense	came across a policy	Kindergarten begins in	such competition now	
	of ability and of	statement very well-	kindergarten. A friend of	to get into kindergarten	

intelligence. This	intentioned which said,	mine once said "You	to get to the right
linearity thing is a	"College begins in	know, a three year-old is	kindergarten that
problem	kindergarten." No, it	not half a six year-old."	people are being
	doesn't. It doesn't.	They're three.	interviewed for it at
			three. Kids sitting in
			front of unimpressed
			panels, you know, with
			their resumes, flipping
			through and saying,
			"Well, this is it?"
			"You've been around
			for 36 months, and this
			is it?"
			Spent the first six

				months breastfeeding,	
				the way I can see it."	
				See, it's outrageous as a	
				conception, but it	
9.	We have built our	This is something Jamie	And we have sold		
	education systems on	Oliver talked about the	ourselves into a fast food		
	the model of fast food.	other day. You know	model of education, and		
		there are two models of	it's impoverishing our		
		quality assurance in	spirit and our energies as		
		catering. One is fast	much as fast food is		
		food, where everything is	depleting our physical		
		standardized. The other	bodies.		
		are things like Zagat and			
		Michelin restaurants,			

		where everything is not				
		standardized, they're				
		customized to local				
		circumstances.				
10.	One is that human	I worked out recently	Often, people are good at	tremendously	. My wife's just finished	
	talent is tremendously	that I was given a guitar	things they don't really		writing a novel, and I	
	diverse. People have	as a kid at about the same	care for. It's about		think it's a great book,	
	very different aptitudes.	time that Eric Clapton	passion, and what excites		but she disappears for	
	So I think we have to	got his first guitar. You	our spirit and our energy.		hours on end. You	
	change metaphors.	know, it worked out for	And if you're doing the		know this, if you're	
		Eric, that's all I'm saying.	thing that you love to do,		doing something you	
		In a way, it did not for	that you're good at, time		love, an hour feels like	
		me. I could not get this	takes a different course		five minutes. If you're	
		thing to work no matter	entirely		doing something that	

		how often or how hard I		doesn't resonate with	
		blew into it. It just		your spirit, five minutes	
		wouldn't work. But it's		feels like an hour. And	
		not only about that. It's		the reason so many	
		about passion.		people are opting out of	
				education s because it	
				doesn't feed their spirit,	
				it doesn't feed their	
				energy or their passion.	
11.	We have to go from	We have to move to a	All you can do, like a	There are great ones,	, if that's where they
	what is essentially an	model that is based more	farmer, is create the	like KIPP's; it's a great	choose to be educated
	industrial model of	on principles of	conditions under which	system. There are many	with their families or
	education, a	agriculture. We have to	they will begin to	great models. It's about	their friends.
	manufacturing model,	recognize that human	flourish So when we look	customizing to your	

which is based on	flourishing is not a	at reforming education	circumstances and
linearity and conformity	mechanical process; it's	and transforming it, it	personalizing education
and batching people	an organic process. And	isn't like cloning a	to the people you're
	you cannot predict the	system	actually teaching. And
	outcome of human		doing that, I think, is
	development.		the answer to the future
			because it's not about
			scaling a new solution;
			it's about creating a
			movement in education
			in which people
			develop their own
			solutions, but with
			external support based

		on a personalized	
		curriculum.	
		Now in this room, there	
		are people who	
		represent extraordinary	
		resources in business, in	
		multimedia, in the	
		Internet. These	
		technologies, combined	
		with the extraordinary	
		talents of teachers,	
		provide an opportunity	
		to revolutionize	
		education. And I urge	
<u> </u>	<u> </u>		

		you to get involved in it	
		because it's vital, not	
		just to ourselves, but to	
		the future of our	
		children. But we have	
		to change from the	
		industrial model to an	
		agricultural model,	
		where each school can	
		be flourishing	
		tomorrow. That's where	
		children experience life.	
		Or at home.	
		<u> </u>	

No	Claim	Data	Warrant	Qualifier	Backing	Rebuttal
	So I want to talk about	I have a big interest in	If you think of it, children	1)and I think we all	So the unpredictability,	
	education and I want to talk	education, and I think	starting school this year	do. We have a huge	I think, is extraordinary.	
	about creativity. My	we all do. We have a	will be retiring in 2065.	vested interest in it,	And the third part of	
	contention is that creativity	huge vested interest in	Nobody has a clue		this is that we've all	
	now is as important in	it, partly because it's	despite all the expertise	2) If you think	agreed, nonetheless, on	
	education as literacy, and	education that's meant to	that's been on parade for	of it, children	the really extraordinary	
	we should treat it with the	take us into this future	the past four days what	starting school this	capacities that children	
	same status. (Applause)	that we can't grasp.	the world will look like in	year will be retiring	have their capacities	
	Thank you. That was it, by		five years' time. And yet	in 2065	for innovation.	
	the way. Thank you very		we're meant to be	3) I think, is		
	much		educating them for it	extraordinary		
	They have become	Now, I don't mean to	What we do know is, if		I heard a great story	
	frightened of being wrong.	say that being wrong is	you're not prepared to be		recently I love telling	

And we run our companies	the same thing as being	wrong, you'll never come	it of a little girl who	
like this, by the way.	creative.	up with anything original	was in a drawing lesson.	
		if you're not prepared to	She was six and she was	
		be wrong. And by the	at the back, drawing,	
		time they get to be adults,	and the teacher said this	
		most kids have lost that	little girl hardly ever	
		capacity.	paid attention, and in	
			this drawing lesson she	
			did. The teacher was	
			fascinated and she went	
			over to her and she said,	
			"What are you	
			drawing?" And the girl	
			said, "I'm drawing a	

 1	 	
	picture of God." And	the
	teacher said,	But
	nobody knows v	vhat
	God looks like."	And
	the girl said, "They	will
	in a minute." (Laugh	nter)
	When my son was	four
	in England actu	ally
	he was four everywh	ere,
	to be honest. (Laugh	nter)
	If we're being s	trict
	about it, wherever	he
	went, he was four	that
	year. He was in	the

		Nativity play. Do you
		Nativity play. Do you
		remember the story? No,
		it was big. It was a big
		story. Mel Gibson did
		the sequel. You may
		have seen it: "Nativity
		II." But James got the
		part of Joseph, which
		we were thrilled about.
		We considered this to be
		one of the lead parts.
		We had the place
		crammed full of agents
		in T-shirts: "James

	Robinson IS Joseph!"
	(Laughter) He didn't
	have to speak, but you
	know the bit where the
	three kings come in.
	They come in bearing
	gifts, and they bring
	gold, frankincense and
	myrhh. This really
	happened. We were
	sitting there and I think
	they just went out of
	sequence, because we
	talked to the little boy

		afterward and we said,
		"You OK with that?"
		And he said, "Yeah,
		why? Was that wrong?"
		They just switched, that
		was it. Anyway, the
		three boys came in
		four-year-olds with tea
		towels on their heads
		and they put these boxes
		down, and the first boy
		said, "I bring you gold."
		And the second boy
		said, "I bring you

					myrhh." And the third	
					boy said, "Frank sent	
					this." (Laughter) What	
					these things have in	
					common is that kids will	
					take a chance. If they	
					don't know, they'll have	
					a go. Am I right?	
					They're not frightened	
					of being wrong.	
3.	We stigmatize mistakes.	Picasso once said this	In fact, we moved from	1) I believe this	Every education system	
	And we're now running	he said that all children	Stratford to Los Angeles.	passionately,	on earth has the same	
	national education systems	are born artists. The	So you can imagine what	that we don't	hierarchy of subjects.	
	where mistakes are the	problem is to remain an	a seamless transition that	grow into	Every one. Doesn't	

worst thing you can make.	artist as we grow up. I	was. (Laughter) Actually,	creativity, we	matter where you go.	
And the result is that we are	believe this	we lived in a place called	grow out of it.	You'd think it would be	
educating people out of	passionately, that we	Snitterfield, just outside		otherwise, but it isn't. At	
their creative capacities.	don't grow into	Stratford, which is where		the top are mathematics	
	creativity, we grow out	Shakespeare's father was		and languages, then the	
	of it. Or rather, we get	born. Are you struck by a		humanities, and the	
	educated out if it. So	new thought? I was. You		bottom are the arts.	
	why is this?	don't think of Shakespeare		Everywhere on Earth.	
		having a father, do you?		And in pretty much	
		Do you? Because you		every system too, there's	
		don't think of Shakespeare		a hierarchy within the	
		being a child, do you?		arts.	
		Shakespeare being seven?			
		I never thought of it. I			

	mean, he was seven at		
	some point. He was in		
	somebody's English class,		
	wasn't he? How annoying		
	would that be? (Laughter)		
	"Must try harder." Being		
	sent to bed by his dad,		
	you know, to		
	Shakespeare, "Go to bed,		
	now," to William		
	Shakespeare, "and put the		
	pencil down. And stop		
	speaking like that. It's		
	confusing everybody."		

	(Laughter) Anyway, we		
	moved from Stratford to		
	Los Angeles, and I just		
	want to say a word about		
	the transition, actually.		
	My son didn't want to		
	come. I've got two kids.		
	He's 21 now; my		
	daughter's 16. He didn't		
	want to come to Los		
	Angeles. He loved it, but		
	he had a girlfriend in		
	England. This was the		
	love of his life, Sarah.		

	Hold known har for a	
	He'd known her for a	
	month Mind you, they'd	
	had their fourth	
	anniversary, because it's a	
	long time when you're 16.	
	Anyway, he was really	
	upset on the plane, and he	
	said, "I'll never find	
	another girl like Sarah."	
	And we were rather	
	pleased about that,	
	frankly, because she was	
	the main reason we were	
	leaving the country.	

			(Laughter) But something			
			strikes you when you			
			move to America and			
			when you travel around			
			the world:			
4.	Truthfully, what happens is,	Art and music are	If you were to visit	1) Truthfully	They're the people who	1)I think this is rather
	as children grow up, we	normally given a higher	education, as an alien, and	2) I think math is	come out the top. And I	important. I think math
	start to educate them	status in schools than	say "What's it for, public	very important,	used to be one, so there.	is very important, but
	progressively from the	drama and dance. There	education?" I think you'd	3) I think you'd	(Laughter) And I like	so is dance.
	waist up. And then we	isn't an education system	have to conclude if you	have to conclude	university professors,	2) but you know, we
	focus on their heads. And	on the planet that	look at the output, who	if you look at		shouldn't hold them up
	slightly to one side.	teaches dance everyday	really succeeds by this,	the output		as the high-water mark
		to children the way we	who does everything that	4) I think you'd		of all human
		teach them mathematics.	they should, who gets all	have to conclude		achievement. They're

Why? Why not? I think	the brownie points, who	the whole	just a form of life,
this is rather important. I	are the winners I think	purpose of public	another form of life.
think math is very	you'd have to conclude	education	But they're rather
important, but so is	the whole purpose of		curious, and I say this
dance. Children dance	public education		out of affection for
all the time if they're	throughout the world is to		them. There's
allowed to, we all do.	produce university		something curious
We all have bodies,	professors. Isn't it?		about professors in my
don't we? Did I miss a			experience not all of
meeting? (Laughter)			them, but typically
			they live in their heads.
			They live up there, and
			slightly to one side.
		_	They're disembodied,

			you know, in a kind of
			literal way. They look
			upon their body as a
			form of transport for
			their heads, don't they?
			(Laughter) It's a way of
			getting their head to
			meetings. If you want
			real evidence of out-of-
			body experiences, by
			the way, get yourself
			along to a residential
			conference of senior
			academics, and pop into

						the discotheque on the final night. (Laughter) And there you will see it grown men and women writhing uncontrollably, off the beat, waiting until it
						ends so they can go
						home and write a paper
						about it.
5.	Now our education system	Number one, that the	If you think of it, the	1) So you were	Suddenly, degrees aren't	
	is predicated on the idea of	most useful subjects for	whole system of public	probably steered	worth anything. Isn't	
	academic ability. And	work are at the top. So	education around the	benignly away	that true? When I was a	
	there's a reason. The whole	you were probably	world is a protracted	from things at	student, if you had a	

system was invented	steered benignly away	process of university	school when you	degree, you had a job. If
around the world, there	from things at school	entrance. And the	were a kid,	you didn't have a job it's
were no public systems of	when you were a kid,	consequence is that many	things you liked,	because you didn't want
education, really, before the	things you liked, on the	highly talented, brilliant,	2) I think we can't	one. And I didn't want
19th century. They all came	grounds that you would	creative people think	afford to go on	one, frankly. (Laughter)
into being to meet the needs	never get a job doing	they're not, because the	that way.	But now kids with
of industrialism. So the	that. Is that right? Don't	thing they were good at at		degrees are often
hierarchy is rooted on two	do music, you're not	school wasn't valued, or		heading home to carry
ideas.	going to be a musician;	was actually stigmatized.		on playing video games,
	don't do art, you won't	And I think we can't		because you need an
	be an artist. Benign	afford to go on that way.		MA where the previous
	advice now,	In the next 30 years,		job required a BA, and
	profoundly mistaken.	according to UNESCO,		now you need a PhD for
	The whole world is	more people worldwide		the other. It's a process

		engulfed in a revolution.	will be graduating through		of academic inflation.	
		And the second is	education than since the		And it indicates the	
		academic ability, which	beginning of history.		whole structure of	
		has really come to	More people, and it's the		education is shifting	
		dominate our view of	combination of all the		beneath our feet.	
		intelligence, because the	things we've talked about			
		universities designed the	technology and its			
		system in their image.	transformation effect on			
			work, and demography			
			and the huge explosion in			
			population.			
6.	We need to radically	We know three things	One, it's diverse. We think	1) I had with a	It's really prompted by a	
	rethink our view of	about intelligence.	about the world in all the	wonderful woman	conversation I had with	
	intelligence		ways that we experience	who maybe most	a wonderful woman	

	it. We think visually, we	people have never	who maybe most people	
	think in cound was think	hand of shale	have married beautiful	
	think in sound, we think	neard of; sne s	have never heard of;	
	kinesthetically. We think	called Gillian	she's called Gillian	
	in abstract terms, we think	Lynne	Lynne have you heard	
	in movement. Secondly,		of her? Some have.	
	intelligence is dynamic. If		She's a choreographer	
	you look at the		and everybody knows	
	interactions of a human		her work. She did "Cats"	
	brain, as we heard		and "Phantom of the	
	yesterday from a number		Opera." She's	
	of presentations,		wonderful. I used to be	
	intelligence is		on the board of the	
	wonderfully interactive.		Royal Ballet in England,	
	The brain isn't divided		as you can see. Anyway,	

	into compartments. In	Gillian and I had lunch
	fact, creativity which I	one day and I said,
	define as the process of	"Gillian, how'd you get
	having original ideas that	to be a dancer?" And
	have value more often	she said it was
	than not comes about	interesting; when she
	through the interaction of	was at school, she was
	different disciplinary	really hopeless. And the
	ways of seeing things.	school, in the '30s, wrote
	The brain is intentionally	to her parents and said,
	by the way, there's a	"We think Gillian has a
	shaft of nerves that joins	learning disorder." She
	the two halves of the brain	couldn't concentrate she
	called the corpus	was fidgeting. I think

	callosum. It's thicker in	now they'd say she had	
	women. Following off	ADHD. Wouldn't you?	
	from Helen yesterday, I	But this was the 1930s,	
	think this is probably why	and ADHD hadn't been	
	women are better at multi-	invented at this point. It	
	tasking. Because you are,	wasn't an available	
	aren't you? There's a raft	condition. (Laughter)	
	of research, but I know it	People weren't aware	
	from my personal life. If	they could have that.	
	my wife is cooking a meal	Anyway, she went to	
	at home which is not	see this specialist. So,	
	often, thankfully.	this oak-paneled room,	
	(Laughter) But you know,	and she was there with	
	she's doing no, she's	her mother, and she was	

	good at some things but	led and sat on this chair
	if she's cooking, you	at the end, and she sat
	know, she's dealing with	on her hands for 20
	people on the phone, she's	minutes while this man
	talking to the kids, she's	talked to her mother
	painting the ceiling, she's	about all the problems
	doing open-heart surgery	Gillian was having at
	over here. If I'm cooking,	school. And at the end
	the door is shut, the kids	of it because she was
	are out, the phone's on the	disturbing people; her
	hook, if she comes in I get	homework was always
	annoyed. I say, "Terry,	late; and so on, little kid
	please, I'm trying to fry an	of eight in the end, the
	egg in here. Give me a	doctor went and sat next

	break." (Laughter)	to Gillian and said,
	Actually, you know that	"Gillian, I've listened to
	old philosophical thing, if	all these things that your
	a tree falls in a forest and	mother's told me, and I
	nobody hears it, did it	need to speak to her
	happen? Remember that	privately." He said,
	old chestnut? I saw a great	"Wait here. We'll be
	t-shirt really recently	back; we won't be very
	which said, "If a man	long," and they went
	speaks his mind in a	and left her. But as they
	forest, and no woman	went out the room, he
	hears him, is he still	turned on the radio that
	wrong?" (Laughter) And	was sitting on his desk.
	the third thing about	And when they got out

	intelligence is, it's	the room, he said to her	
	distinct. I'm doing a new	mother, "Just stand and	
	book at the moment called	watch her." And the	
	"Epiphany," which is	minute they left the	
	based on a series of	room, she said, she was	
	interviews with people	on her feet, moving to	
	about how they	the music. And they	
	discovered their talent.	watched for a few	
	I'm fascinated by how	minutes and he turned to	
	people got to be there.	her mother and said,	
		"Mrs. Lynne, Gillian	
		isn't sick; she's a dancer.	
		Take her to a dance	
		school." I said, "What	

		happened?" She said,
		"She did. I can't tell you
		how wonderful it was.
		We walked in this room
		and it was full of people
		like me. People who
		couldn't sit still. People
		who had to move to
		think." Who had to
		move to think. They did
		ballet; they did tap; they
		did jazz; they did
		modern; they did
		contemporary. She was

		eventually auditioned	
		eventually additioned	
		for the Royal Ballet	
		School; she became a	
		soloist; she had a	
		wonderful career at the	
		Royal Ballet. She	
		eventually graduated	
		from the Royal Ballet	
		School and founded her	
		own company the	
		Gillian Lynne Dance	
		Company met	
		Andrew Lloyd Weber.	
		She's been responsible	

 1	 		
		for some of the most	
		successful musical	
		theater productions in	
		history; she's given	
		pleasure to millions; and	
		she's a multi-millionaire.	
		Somebody else might	
		have put her on	
		medication and told her	
		to calm down. Now, I	
		think (Applause)	
		What I think it comes to	
		is this: Al Gore spoke	
		the other night about	

					ecology and the	
					revolution that was	
					triggered by Rachel	
					Carson.	
7.	I believe our only hope for	Our education system	There was a wonderful	1) I believe our	And he's right. What	
	the future is to adopt a new	has mined our minds in	quote by Jonas Salk, who	only hope for	TED celebrates is the	
	conception of human	the way that we strip-	said, "If all the insects	the future is to	gift of the human	
	ecology, one in which we	mine the earth: for a	were to disappear from	adopt a new	imagination. We have to	
	start to reconstitute our	particular commodity.	the earth, within 50 years	conception of	be careful now that we	
	conception of the richness	And for the future, it	all life on Earth would	human ecology,	use this gift wisely and	
	of human capacity	won't serve us. We have	end. If all human beings		that we avert some of	
		to rethink the	disappeared from the		the scenarios that we've	
		fundamental principles n	earth, within 50 years all		talked about. And the	
		which we're educating	forms of life would		only way we'll do it is	

our childre	en. flourish."	by seeing our creative
		capacities for the
		richness they are and
		seeing our children for
		the hope that they are.
		And our task is to
		educate their whole
		being, so they can face
		this future. By the way -
		- we may not see this
		future, but they will.
		And our job is to help
		them make something of
		it. Thank you very

		much.	

Coherent Structure in Video 1

No.	Argument	Coherent structure	Representation
1	 I mean, there is a major climate crisis, obviously But I believe there's a second climate crisis, which is as severe, which has the same origins, and that we have to deal with with the same urgency but a crisis of human resources. I believe fundamentally, as many speakers have said during the past few days, that we make very poor use that we make very poor use of our talents. 	Post –order	(4,1) (1,2) (2,3)
2.	 Very many people go through their whole lives having no real sense of what their talents may be, I kind of divide the world into two groups now. I meet all kinds of people who don't think they're really good at anything I meet all kinds of people who don't enjoy what they do 	Pre-order	(1,2) (2,3) (1,4)
3.	 high among them is education, because education, in a way, dislocates very many people from their natural talents. human resources are like natural resources; they're often buried deep. You have to create the circumstances where they show themselves And you might imagine education would be the way that happens 	Pre-order	(1,2) (2,3) (3,4)
4.	 Every education system in the world is being reformed at the moment and it's not enough simply improving a broken model 	Pre- order	(1,2) (1,3)

	3. What we need and the word's been used many times during the course of		
	the past few days is not evolution, but a revolution in education.		
5	 One of the real challenges is to innovate fundamentally in education It means challenging what we take for granted, things that we think are obvious The great problem for reform or transformation is the tyranny of common sense; "As our case is new, so we must think anew and act anew. We must disenthrall ourselves, and then we shall save our country." That there are ideas that all of us are enthralled to, which we simply take for 	Pre- order	(1,2) (2,3) (2,4) (4,5)
	granted as the natural order of things, the way things are.		
6.	 many of our ideas have been formed, not to meet the circumstances of this century our minds are still hypnotized by them, and we have to disenthrall ourselves of some of them. that we were brought in a pre-digital culture, those of us over 25. 	Pre- order	(1,2) (2,3) (3,4)
	4. Kids now live in a world which is digitized, and the time, for them, is everywhere.		
7.	 One of them is the idea of linearity that life is not linear; it's organic. We create our lives symbiotically as we explore our talents in relation to the circumstances they help to create for us. I think we are obsessed with getting people to college. You know, to me, human communities depend upon a diversity of talent, not a singular conception of ability. 	Hybrid	(1,2) (2,3) (4,5) (1,5)
8.	 At the heart of the challenge is to reconstitute our sense of ability and of intelligence This linearity thing is a problem. 	Pre-order	(1,2) (2,3) (3,4)

	 3. "College begins in kindergarten." No, it doesn't. It doesn't. If we had time, I could go into this, but we don't. Kindergarten begins in kindergarten. 4. there's such competition now to get into kindergarten to get to the right kindergarten that people are being interviewed for it at three. 		
9.	 We have built our education systems on the model of fast food. One is fast food, where everything is standardized. And we have sold ourselves into a fast food model of education, and it's impoverishing our spirit and our energies as much as fast food is depleting our physical bodies. 	Pre- order	(1,2) (2,3)
10.	 One is that human talent is tremendously diverse It's about passion. Often, people are good at things they don't really care for. It's about passion, and what excites our spirit and our energy. And the reason so many people are opting out of education s because it doesn't feed their spirit, it doesn't feed their energy or their passion So I think we have to change metaphors. 	Post-order	(4,1) (1,2) (2,3)
11.	 We have to go from what is essentially an industrial model of education, a manufacturing model, We have to recognize that human flourishing is not a mechanical process; it's an organic process. There are many great models. It's about customizing to your circumstances and personalizing education to the people you're actually teaching. But we have to change from the industrial model to an agricultural model, where each school can be flourishing tomorrow. That's where children experience life. 	Pre-order	(1,2) (2,3) (3,4)

Coherent Structure in Video 2

No.	Argument	Coherent structure	Representation
1	 I have a big interest in education, and I think we all do If you think of it, children starting school this year will be retiring in 2065. Nobody has a clue despite all the expertise that's been on parade for the past four days what the I mean, Sirena last night was a marvel, wasn't she? Just seeing what she could do So I want to talk about education and I want to talk about creativity 	Post order	(4,1) (1,2)(2,3)
2.	 I heard a great story recently I love telling it of a little girl who was in a drawing lesson it was big. It was a big story if you're not prepared to be wrong. And by the time they get to be adults, most kids have lost that capacity They have become frightened of being wrong. And we run our companies like this, by the way. 	Post Order	(4,1)(4,2)(2,3)
3.	 And the result is that we are educating people out of their creative capacities. Picasso once said this he said that all children are born artists I believe this passionately, that we don't grow into creativity, we grow out of it Every education system on earth has the same hierarchy of subjects. Every one. Doesn't matter where you go 	Pre-order	(1,2) (1,3) (3,4)
4.	 Art and music are normally given a higher status in schools than drama and dance Truthfully, what happens is, as children grow up, we start to educate them progressively from the waist up. And then we focus on their heads we shouldn't hold them up as the high-water mark of all human 	Hybrid	(2,1) (2,3) (2,4)

	achievement. They're just a form of life, another form of life. But		
	they're rather curious, and I say this out of affection for them		
	4see it grown men and women writhing uncontrollably, off the beat,		
	waiting until it ends so they can go home and write a paper about it.		
5	1. Now our education system is predicated on the idea of academic ability	Pre-order	(1,2)(1,3)(1,4)
	2. Number one, that the most useful subjects for work are at the top.		
	3. And the second is academic ability, which has really come to dominate		
	our view of intelligence, because the universities designed the system in		
	their image		
	4. Suddenly, degrees aren't worth anything. Isn't that true? When I was a		
	student, if you had a degree, you had a job		
6.	1. We need to radically rethink our view of intelligence. We know three	Pre- order	(1,2)(1,2)(1,3)(1,4)
	things about intelligence		
	2. One, it's diverse		
	3. Secondly, intelligence is dynamic		
	4. And the third thing about intelligence is, it's distinct.		
7.	1. I believe our only hope for the future is to adopt a new conception of human ecology	Pre- order	(1,2) (2,3) (3,4)
	2. We have to rethink the fundamental principles n which we're educating our children		
	3. There was a wonderful quote by Jonas Salk, who said, "If all the insects were to disappear from the earth, within 50 years all life on Earth would end. If all human beings disappeared from the earth, within 50 years all forms of life would flourish."		
	4. And our task is to educate their whole being, so they can face this future.		

Linguistic clues in Video 1

No.	Words or Pharases	Re- direction	Connectives
1.	Previous part: I believe there's a second climate crisis,	Directly mention previous part	
	I believe fundamentally, as many speakers have said	of argument.	
	during the past few days, that we make very poor use that		
	we make very poor use of our talents.		
2.	But I also		Contrast (but, on the contrary)
	In fact, on the contrary		
3.	Previous part: And high among them is education, because	Directly mention previous part	
	education, in a way,	of argument.	
	-And you might imagine education would be the way that		
	happens, but too often it's not.but too often it's not.		
4.	but a revolution in education.		Contrast (but)
5.	So, no doubt, something fascinating was happening		Summary (so)
	But he said this: "The dogmas		Contrast (but)
6.	but to cope with the circumstances of previous centuries		Contrast (but)
	But our minds are still hypnotized by them,		Summary (so)
	And so for us, if you want to know the time you have to		
	wear		
7.	But, you see, there are things we're enthralled to in		Contrast (but)
	education		
	But, you know, we have become obsessed with this linear		
	narrative		
8.	But as we just heard in this last session,		Contrast (but)
9.	The other are things like Zagat and Michelin restaurants,		Detail (the other thing)
10	One is that human talent is tremendously		Parallel (one is)
	But it's not only about that. It's about passion.		Contrast (but)

	So I think we have to change metaphors.	Summary (so)
11.	So when we look at reforming education and transforming	Summary (so)
		Contrast (but)
	But we have to change from the industrial model	

Linguistic clues in Video 2

No.	Words or Pharases	Re- direction	Connectives
1.	despite all the expertise	So	Contrast (but)
	So the unpredictability, I think, is extraordinary		Inference (so)
	So I want to talk about education		
2.			Reformulation (or)
			Contrast (but)
3.	we grow out of it. Or rather, we get educated out if it.		Contrast (but)
	You'd think it would be otherwise, but it isn't.		
4.	But they're rather curious, and I say this out of affection for		Contrast (but)
	them.		
	but typically they live in their heads.		
5.	Number one, that the most useful subjects for work are at		Parallel (Number one, the
	the top		second)
	And the second is academic ability		
6.	One, it's diverse		Contrast (but)
	Secondly, intelligence is dynamic.		Summary (so)
	And the third thing about intelligence is, it's distinct.		
7.	so they can face this future. By the way we may not see		Summary (so)
	this future		Contrast (but)
	but they will. And our job is to help them make something		
	of it		

CURRICULUM VITAE

1. Name : Sri

2. Place and Date of Birth : Amuntai, 21 November 1996

3. Gender : Female

4. Religion : Islam

5. Nationality : Indonesia

6. Marital Status : Single

7. Address :Jl. Bumi Mas Raya Komplek Bumi Pertiwi IV RT.13 RW.01 No.89 Kel. Pemurus Baru Kec. Banjarmasin Selatan Kota Banjarmasin

8. Formal Education Background :

a. RA Darul Muallifin year 2002

b. MIS. Darul Ulum Puteri year 2008

c. MTsN. Amuntai year 2011

d. MAN 2 Amuntai year 2014

e. S1 English Department of Tarbiyah and Teacher Training Faculty of Antasari State Islamic University Banjarmasin academic year 2018/2019.

9. Organization : Member of LiDS Educia

10. Parents

Father's Name : M. Abduh
Occupation : Merchant

Address : Jl. Soewandi Sumarta RT.10 No.49 Kebun Sari Kec.

Amuntai Tengah Kab. Hulu Sungai Utara

Mother's Name : Hj. Maryam

Occupation : Merchant

Address : Jl. Soewandi Sumarta RT.10 No.49 Kebun Sari Kec.

Amuntai Tengah Kab. Hulu Sungai Utara

11. Sibling : Nadi

Fitriyani

Siti Kamiliya