

CHAPTER IV

FINDINGS AND DISCUSSION

This chapter presents the research findings and discussion. It explains about the types, the functions, and the most frequent illocutionary acts that were conveyed by Donald Trump in his victory speech in the United States election 2016.

A. Findings

1. The Types and Functions of Illocutionary Acts

In this part, the researcher explains about the types and functions of illocutionary acts that were used in Donald Trump's victory speech systematically. There are 5 types of illocutionary acts that are found in his speech, furthermore, each of them contains of several functions that are elaborated as follows:

a. Representatives

1) Informing

Informing becomes one of types of illocutionary acts that are frequently found in Trump's victory speech. According to the speech, there are some functions that was stated by the speaker such as promising, thanking and praising. The three functions mentioned before, the speaker was not only conveying about it, he also stated about the fact and informed something to the audience. This is supported by the following data.

(4) *I've just received a call from Secretary Clinton, she congratulated us. (See Appendix 3)*

Before the speaker stated his sympathy to Hillary, he informed the hearers that he has just received a call from secretary Clinton. Hillary congratulated him because he had elected as the president. In this context, the speaker wanted the audiences to know that Hillary congratulated him and admitted that Donald Trump won the election than Hillary. He also showed they were good relation, eventhough they competed in the election before.

(13) I've spent my entire life in business, looking at the untapped potential in projects and in people all over the world. (See Appendix 3)

The data (13) informed that Donald Trump tried to show his business that he managed almost his entire life. By spending his life in business, he admitted that many potential projects that never reliazed by other presidents before. It means that the speaker showed his experiences in business that could be provisions in leading the country because he could find potential projects that were never found anyone before and tried to manage it for making America great again.

(32) I want to tell the world community that while we will always put America's interests first, we will deal fairly with everyone, with everyone. All people and all other nations. (See Appendix 3)

As can be seen from the data, the word “tell” showed that is informing functions. In this context, the speaker informed to the audiences that temporary, he would give priority everything

possible or impossible for America's advancement by dealing fairly and working together. He would do everything for Americans. Therefore, this advancement was not only for the country but also for the populace lived in that country.

Other statements included this functions are presented below.

- (38) *Marianne and Elizabeth, who are here with us tonight. Where are they? They're here someplace. They're very shy, actually.*
- (46) *And I will tell you that we have a large group of people. You know, they kept saying we have a small staff. Not so small. Look at all of the people that we have. Look at all of these people.*
- (52) *Let me tell you, he is highly respected in Washington because he is as smart as you get. Sen. Jeff Sessions. Where is Jeff?*
- (54) *Who is that? Is that the mayor that showed up? Is that Rudy? Up here. Really a friend to me, but I'll tell you, I got to know him as a competitor because he was one of the folks that was negotiating to go against those Democrats, Dr. Ben Carson. Where's Ben? Where is Ben?*
- (57) *Gen. Mike Flynn. Where is Mike? And Gen. Kellogg?. We have over 200 generals and admirals that have endorsed our campaign and they are special people. We have 22 Congressional Medal of Honor people.*
- (59) *He is ... that's right, how did you possibly guess? Let me tell you about Reince. I've said Reince. I know it. I know it. Look at all of those people over there.*
- (64) *Our partnership with the RNC was so important to the success and what we've done, so I also have to say, I've gotten to know some incredible people.*
- (66) *And I don't want to mess around with them, I can tell you. (See Appendix 3)*

The data (38) mentioned about Marianne and Elizabeth. They are Trump's sister who were incredible women in the United States also. Marianne was a judge and Elizabeth worked in banking.

He came to the celebration, unfortunately, they were not on the stage, so that, Trump looked for them and said they were shy when he did not see them.

On the other hands, the speaker showed a large group of people which played role in his success came and stand on the stage around him that night. He informed how proud he was when he had them as his supporters and teamwork.

Sen. Jeff Sessions is known as American politician and lawyer has big role for Trump. President-elect Trump's pick for attorney general. After Sessions became one of the first members of Congress to endorse Trump in campaign period, he became an adviser on almost every major decision and policy proposal Trump made during the campaign (The Washington Post: 2017).

Rudi Giuliani got a new position from Donald Trump. He announced the addition of former New York City Mayor Rudy Giuliani to a White House team tasked with improving cyber security both within the government and private sector.

Dr. Ben Carson, a retired neurosurgeon and Trump's campaign 2016 rival has been selected as secretary of the Department of Housing and Urban Development by Trump.

Gen. Mike Flynn became one of people who mentioned by Trump in his victory speech because he was one of the earliest backers of Donald Trump. Trump gave him a position as the

National Security Adviser, but after 24 days worked for Trump, he resigned from his job because he was proven to communicate with the Russian ambassador to the United States. Whereas Gen. Kellog who were mentioned by Trump also, now he replaces Flynn's position as the National Security Adviser. In addition, he told that his supporters in militer is not only that general, but they were also more than 200 generals and admirals. By telling it, he showed up his fervency for campaign period.

In data (59), Trump made a guess to tell about someone, but the hearers answered it quickly after he told the clue. After that, he tried to make a little joke about reince and the hearers was laugh. Surprisingly, Trump asked him to say something on the Trump's podium as his admiration. Reince praised him by saying that Donald Trump is the next president of the United States.

These utterances above explains about how important the people for Trump's success in the election. Therefore, he tried to inform by calling or mentioning the people one by one, then shared their positions in supporting him. Every people who were mentioned by him had huge roles, so that, it can be seen in the reseracher's explanation above that people got new positions from Trump as mutual cooperation between us.

2) Rejecting

The second type of representatives is rejecting. Rejecting is a person or thing dismissed as inadequate or unacceptable. In delivering a speech, Donald Trump stated some rejecting acts such as what acts are mentioned below.

(10) As I've said from the beginning, ours was not a campaign but rather an incredible and great movement, made up of millions of hard-working men and women who love their country and want a better, brighter future for themselves and for their family.

(29) America will no longer settle for anything less than the best. (See Appendix 3)

These utterances mean that the speaker rejected if what he did for a long time was only supposed as a part of campaign or to get a certain position, but he thought that it was a great movement to make the country better in the future. He motivated Americans together with him to advance all the things in the United States.

3) Convincing

The next function is convincing. Many convincing acts that found in Trump's speech. Convincing is conveyed to explain more about the information before. In this context, convincing in the campaign was used to make the audiences effected and changed their mind about the speaker that before they had bad opinions. In rder to, they could choose and support him. This is supported by the following data.

- (7) *To all Republicans and Democrats and independents across this nation, I say it is time for us to come together as one united people.*
- (11) *It is a movement comprised of Americans from all races, religions, backgrounds, and beliefs, who want and expect our government to serve the people -- and serve the people it will.*
- (21) *The time I've spent with them during this campaign has been among my greatest honors.*
- (28) *No dream is too big, no challenge is too great. Nothing we want for our future is beyond our reach.*
- (61) *I said, they can't call you a superstar, Reince, unless we win it. Reince is really a star and he is the hardest-working guy, and in a certain way I did this.*
(See Appendix 3)

In line with data (6) that will explain in asking function below, the data (7) consists of asking too and the speaker emphasized more by saying the phrase “I say, it’s time”. He asked to unite become one power for making America great again without differentating anyone.

The data (11) was the explanation from data (10) in rejecting function. It explained more about the word “movement” for Trump. He aimed that movement for all Americans without differentating one people with others.

The data (21) was stated by Trump as the explanation of the data (20) too. In this context, he tried to convince the hearers, he can fulfill his promise about veterans in data (21) which said he would take care of them. It is going to happen because he have spent his time during campaign.

By using convincing function, people who heard it would be effect and make the hearers believe with what Trump will do after being a president.

b. Directives

Directive acts are the illocutionary acts that the speaker uses to get something done by the hearer. The same as with this context of the speech, it is aimed for the hearers to do something after hearing the statements. Some types of directive functions are performed by Donald Trump in his victory speech and they are elaborated by the following:

1) Asking

One of directive acts is asking. In this function, the speaker was not only informing a thing, but also he wanted the hearers to do something based on his asking what he wanted. Examples:

- (9) *For those who have chosen not to support me in the past, of which there were a few people, I'm reaching out to you for your guidance and your help so that we can work together and unify our great country.*
- (30) *We must reclaim our country's destiny and dream big and bold and daring. (See Appendix 3)*

As can be seen from the utterances above, he emphasized some words “a few people” who supported Hillary. A few people means a few supporters of Hillary and there were not comparable with his many supporters. That number of supporters made Hillary were defeated. Trump did not think it was the right time to show his best for underestimating her, he asked a few people who

supported his rival to unite or work together with him. In this context, he showed his modesty to ask them to give their guidance and help to make America great again.

In the data (30) the speaker also used the word “we”, it means he wanted cooperation in good relation between him and Americans people, so that, he did not work alone for America.

The same as with what explained above, these utterances also told about his teamwork or supporters. Examples:

(62) Get over here, Reince. Boy, oh, boy, oh, boy. It's about time you did this right. My god. Nah, come here. Say something. (See Appendix 3)

This context described Trump who was giving a victory speech after being president-elect of the United States. In every challenges in the speech, he showed up his team to the public by mentioning them one by one. He called and asked them to come on the stage as explained in informing acts. Therefore, when the speaker gave the speech, he looked for the people by asking where they were. In this context, Trump introduced to the world that he had important and incredible beside him to get this victory.

This context showed that Trump asked Americans to work together as presented in the following data.

(6) Now it is time for America to bind the wounds of division, have to get together.

Using “It is time” in data (6) means to emphasize when they should move to the next step. Therefore, this utterance, Trump

focused on this statement to hasten their movement and make the better life with the new president.

2) Hoping

A feeling of expectation and desire for a particular thing to happen is called by hoping. Hoping is stated by Trump in some opportunities in his speech. For examples:

- (27) *We expect to have great, great relationship.*
- (69) *I look very much forward to being your president, and hopefully at the end of two years or three years or four years or maybe even eight years you will say so many of you worked so hard for us, with you.*
- (70) *You will say that -- you will say that that was something that you were -- really were very proud to do and I can. (See Appendix 3)*

Hoping is commonly mentioned by the speaker that hopes good things. Especially, Trump that has just elected to be a president of the United States some months ago for Americans, It would affect to the future that was used as direction or objective too. It was also addressed by him to all Americans, so that, what he dreamed can be achieved together in his leadership for the next few years.

c. Commissives

Promising is the only one in commissives that were appeared in Donald Trump's speech frequently. Since he began and finished his campaign, promising was a thing that never lost in his speech. It was becoming a weapon for making the audiences believe and want to

choose him to be a number one person in the United States. There is an act that are presented below.

- (8) *It is time, I pledge to every citizen of our land that I will be President for all of Americans, and this is so important to me. (See Appendix 3)*

According to the data, the speaker promised he would be president for all of Americans. Americans is famous for its skin color classification and religion too. Based on the contents of his speech in campaign period, Trump gave many speech and it was related to religion. For examples, mentioned in BBC news that “Trump maintained a significant number of Muslims hate Americans”. To bring down the unstable condition, he changed and clarified his utterances about muslim and prmosed to be a president for all of Americans.

- (12) *Working together, we will begin the urgent task of rebuilding our nation and renewing the American dream.*
- (14) *That is now what I want to do for our country.*
- (15) *Tremendous potential. I've gotten to know our country so well. Tremendous potential. It is going to be a beautiful thing.*
- (16) *Every single American will have the opportunity to realize his or her fullest potential.*
- (17) *The forgotten men and women of our country will be forgotten no longer.*
- (18) *We are going to fix our inner cities and rebuild our highways, bridges, tunnels, airports, schools, hospitals.*
- (19) *We're going to rebuild our infrastructure, which will become, by the way, second to none. And we will put millions of our people to work as we rebuild it.*
- (20) *We will also finally take care of our great veterans who have been so loyal, and I've gotten to know so many over this 18-month journey.*
- (23) *We will embark upon a project of national growth and renewal.*

- (24) *I will harness the creative talents of our people, and we will call upon the best and brightest to leverage their tremendous talent for the benefit of all.*
- (25) *It is going to happen.*
- (26) *We have a great economic plan. We will double our growth and have the strongest economy anywhere in the world. At the same time, we will get along with all other nations willing to get along with us. We will be. We will have great relationships.*
- (31) *We're going to dream of things for our country, and beautiful things and successful things once again.*
- (33) *We will seek common ground, not hostility; partnership, not conflict.*
- (68) *So, it's been what they call a historic event, but to be really historic, we have to do a great job, and I promise you that I will not let you down. We will do a great job. We will do a great job.*
- (73) *We're going to get to work immediately for the American people, and we're going to be doing a job that hopefully you will be so proud of your President. You will be so proud. (See Appendix 3)*

The promises above showed the speaker wanted to do many things after being a president-elect of the United States. Many visions he make for Americans that begin from the reparation of nation dream and rebuild the infrastructure that are not good to use, live or visit. He gives priority for Americans who do not have a job to work in many places he made, gives a freedom for people to create their potential and takes care of veterans in America. For creating his promise to unite all Americans, he promise to hire incredible people who have many talents to rebuild the United States and to make America has the strongest economic in the world by cooperating with other countries.

The United States is known as a superpower will definitely do everything to maintain that predicate. One of his efforts is to strengthen

the economic system because it becomes the core of a country's success. The American capitalist system gives everyone complete freedom to carry out economic activities in accordance with its ability. Everyone is free to compete in business to earn maximum profit. Everyone is free to compete in order to win free competition in various ways. In this system the government can also take part to ensure smooth and sustainable economic activity that runs, but it can also the government does not intervene in the economy. It is the system that makes trump provide the widest space in realizing its talent and prioritize its people to get a job. Not only economic, he also give priority in rebuilding the country.

d. Expressives

Expressive acts are those kinds of speech acts that state what speaker feel. Based on the research findings, there are six types of expressive acts that were found in the speech that will be explained below:

1) Thanking

Thanking is a grateful feeling or acknowledgment of a benefit, favor, or the like that is expressed by words or otherwise. The researcher found fourteen expressions of gratuitous. Thanking was stated by Trump when he opened and closed the speech. In this section, the researcher divides it into two parts, because the

expressions have different intended meaning. They are elaborated below.

- (1) *Thank you. Thank you very much, everybody.*
- (3) *Thank you very much.*
- (71) *Thank you very much*
- (74) *Again, it's my honor. It's an amazing evening. It's been an amazing two-year period, and I love this country. Thank you. Thank you very much.*
(See Appendix 3)

These sentences expressed Trump's feeling to everybody. It was delivered early in his speech. These were addressed to all his supporters that supported and elected him. Then, he became a president of the United States.

There are some acts that are presented below.

- (34) *And now I would like to take this moment to thank some of the people who really helped me with this, what they are calling tonight a very, very historic victory.*
- (35) *First, I want to thank my parents, who I know are looking down on me right now.*
- (37) *I also want to thank my sisters*
- (43) *To Melania and Don and Ivanka and Eric and Tiffany and Barron, I love you and I thank you, and especially for putting up with all of those hours. This was tough. This was tough. This political stuff is nasty, and it is tough. So, I want to thank my family very much. Really fantastic. Thank you all. Thank you all.*
- (45) *Vanessa, thank you. Thank you very much. What a great group. You've all given me such incredible support.*
- (48) *I want to give a very special thanks to our former mayor, Rudy Giuliani.*
- (51) *Thank you, Chris. The first man, first senator, first major, major politician.*
- (56) *Mike and his family Sarah, thank you very much.*
- (75) *Thank you to Mike Pence.*

In the data (34), Trump used thought that it was the right time to show what he felt because people who were deserving for him gathered in one historic day.

Trump also gave thanks to his parents, Fred and Maryanne who left him. It showed when he said “I know are looking down on me right now”. He thanked to his family too include his sister Marianne and Elizabeth which were explained in informing function.

Trump also mentioned some names in his family, they are elaborated below:

Melanie is his third wife after he divorced Ivana and Marla Maples. Don or Donald Trump Jr, Ivanka and Eric are the children of the first his marriage with Ivana. After he divorced Ivana in 1992, he got married with Maples and only got one child, Tiffany. Now, Melanie becomes the only one woman that he spends his entire life with his youngest son, Barron.

Trump thanked to Vanessa too as his daughter in-law. He supported his father in-law by working as a senior consultant for Giles-Parscale, the digital vendor for her father-in-law's political campaign. He gave this position because he saw her experiences in business. Thus, Trump had special statement for her.

Donald Trump has chosen several vice-presidential candidates to represent him, Pence was included in the finalists

with other finalists including New Jersey Governor Chris Christie. On July 14 2016, Trump officially announced via Twitter that Pence will be his partner. Therefore, these two guys named by Trump because they played huge role to get this positions before and after campaign.

These sentences are addressed for certain people who have big role in his success in the United States election 2016, so that, he said thanks and named their names in his speech. It shows how important and meritorious them for him. Therefore, the researcher divided it into two parts because both of them have each intended meaning.

2) Praising

Praising function is the highest function which is found in Trump's victory speech. Praising is defined as a form of expression of admiration or approval of the achievements. There are many praising functions that the researcher found in this speech:

(36) *Great people. I've learned so much from them. They were wonderful in every regard. Truly great parents*

(39) *And my brother Robert, my great friend.*

(41) *They're great*

(42) *And also my late brother Fred, great guy. Fantastic guy. Fantastic family. I was very lucky. Great brothers, sisters, great, unbelievable parents.*

(44) *Lara, unbelievable job. Unbelievable.*

(See Appendix 3)

Praising functions were mentioned in the middle of Donald Trump's speech. These sentences were not as short as mentioned

above. It was started by praising his parents, Fred Trump and Mary Anne Macleod Trump that had big role for his career. The speaker also continued to his brothers and sisters, Fred, Robert, Marianne and Elizabeth. His wife, *Melanie*, his sons, *Don, Eric and Barron* and his daughters, *Ivanka and Tiffany* were mentioned by him too. One of his praises to his parents when he said that he has learned so much from them. Therefore, it showed that all the things he got, they had the huge roles from his family.

Based on the data (44), the speaker praised his daughter in-law, Lara Yunaska. In Trump's campaign, Yuna was one of his family that gave a speech. At that moment, she was pregnant for her first child with Eric. In her speech, she told about his life with Eric and Trump's family. It often happens in campaign speech because it was aimed people who listened it felt sympathy and they elected him.

(47) *And Kellyanne and Chris and Rudy and Steve and David. We have got tremendously talented people up here, and I want to tell you it's been very, very special.*

(49) *He's unbelievable. Unbelievable. He traveled with us and he went through meetings, and Rudy never changes. Where is Rudy. Where is he?*

(50) *Gov. Chris Christie, folks, was unbelievable.*

(53) *A great man. Another great man, very tough competitor. He was not easy. He was not easy.*

(55) *Mike Huckabee is here someplace, and he is fantastic.*

(58) *A very special person who, believe me, read reports that I wasn't getting along with him. I never had a bad second with him. He's an unbelievable star.*

(60) *I know it, Reince is a superstar.*

(63) *Amazing guy.*

(65) *The Secret Service people. They're tough and they're smart and they're sharp*

(67) *These are spectacular people, sometimes underappreciated unfortunately. We appreciate them.*
(See Appendix 3)

Kellyanne Conway was named Donald Trump's campaign manager. She traveled with Trump throughout his campaign in its last months and advised him, as well as appeared frequently on TV to speak on his behalf (Cosmopolitan: 2017).

Mr. Bannon serves as Trump's chief strategist, a role that gives him a direct line to President Trump. His influence has been seen in some key decisions made by the president. For instance, at the 1 June White House event where Mr Trump announced he was withdrawing the US from the Paris climate agreement - one of Mr Bannon's top policy objectives. (BBC News: 2017).

After the speaker praised to his family, he also did the same things to people who supported and helped him and had certain roles. Hence, by their supporting and working hard, Trump could be a president. All praises he said, those are appreciations form to them and showed to the others that they are people who are important for his career.

3) Apologizing

The next function of expressive acts is apologizing. Apologizing is to express regret for something done or said. It is

happened in our daily life too, so that, it is fair if it happens on everyone.

(2) *Sorry to keep you waiting. Complicated business. Complicated.*

Donald Trump began his victory speech was not only by extending gratitude, but also he apologized to his supporters because they were waiting for a long time and had to wait for his coming to give a victory speech. In addition, he also apologized to his supporters because it was complicated business. It meant campaign and the election. It spent long time to finish this election and became the president by their supports and hard work. In line with the explanation before, he showed his feeling that felt weary and satisfaction. It could be weary because it was a long way to reach the position by doing many activities to make Americans believe and want him to lead the country. Whereas it could be satisfaction because almost eight months, he struggled with his teams to grab Americans truth until he elected to be a president. By saying “complicated business”, it described how his feeling to reach this position. Thus, it showed his good manners to begin the speech by apologizing.

(40) *Where is Robert? Where is Robert? My brother Robert, and they should be on this stage, but that's okay.*

As can be seen in the data (40), Trump forgave his brother, Robert that did not come on the stage when he tried to look for him and showed to the others who he was.

4) State of Sympathy

State of sympathy belongs to the expressive acts in Donald Trump's speech. In this speech, Trump also began his speech by becoming nice with Hillary Clinton and it was different with his speech before. During the campaign period, Trump gave many offensive speeches that aimed for Hillary. This is supported by the following data.

- (5) *On our victory, and I congratulated her and her family on a very, very hard-fought campaign. I mean, she fought very hard. Hillary has worked very long and very hard over a long period of time, and we owe her a major debt of gratitude for her service to our country. I mean that very sincerely.*
- (22) *Our veterans are incredible people.*

Sympathy itself is a natural feeling of kindness and understanding that you have for someone who is experiencing something very unpleasant. It was the same what Trump felt to what happened to Hillary. He changed his speech style to be polite by stating sympathy and praising her because she had worked hard. Differently, when he gave a speech in New York City, he stated that Hillary is world class liar.

e. Declaratives

Declaratives is those kinds of speech acts that change the world via utterances (Yule: 1996, 53). In previous studies that was also conducted a study about illocutionary acts, declaratives are one of illocutionary acts that was rarely found. It is also happened in this study. Declarative acts which were used by Donald Trump in this study was only 1 data.

(72) *And I can only say that while the campaign is over, our work on this movement is now really just beginning.*

Based on the data above, this sentence was declaration when Trump stated *while the campaign is over*. After so long campaigning, he was giving many speeches, conveying the mission and vision for the United States to the supporters, convincing people who were still hesitant with his ability and sincerity, eventually he got many supports from American and elected as the President of the United States. Since he defeated his opponent, Hillary by earned 306 electoral votes on November 9th 2016, he gave victory speech and declared that it is the victory and campaign is over because he won the election and it was the end of his struggle to become the number one in America and the next is only to continue and realize his promise for Americans.

This statement was continued by saying *our work on this movement is now really just beginning* that means it included in declaratives too which stated that it was a new step for them after the

election 2016. In addition, it explained about the change of the status of America that was previously in the campaign period, then changed to have a new leader is Donald Trump. This sentences also indicated Trump expected and requested to his supporters to work together to make America great again.

2. The Most Frequently Types and Functions of Illocutionary Acts

One of problem statements is to find out the most frequently types and functions of illocutionary that were used in Donald Trump's victory speech in Hilton Hotel, New York City on 9th November 2016. This speech was conveyed by him after he elected as a President. To make the speech easier to analyze, the researcher tries to show the most frequently illocutionary acts in two tables. One table is to show the types of illocutionary acts and the other one is to show the functions of illocutionary acts. After analyzing the speech, the researcher found 75 types of illocutionary acts and the detail of the result is presented in the table below.

Table 4.1. The Frequency of Illocutionary Acts Found in Trump's Victory Speech

No	Illocutionary Acts	Frequency	Percentage (%)
1	Representatives	19	25,33 %
2	Directives	7	9,33 %
3	Commissives	17	22,66 %
4	Expressives	31	41,33 %
5	Declaratives	1	1,33 %
Total		75	100 %

Table 4.1 shows the frequency of illocutionary acts that were found in Donald Trump's victory speech in the United States election 2016.

According to the table, there are 76 data of illocutionary acts. The percentage of representative acts are 25,33%, directive acts 9,33%, commissive acts 22,66%, expressive acts 41,33% and declaratives 1,33%. Therefore, the most frequently types are expressives and declaratives is being the fewest frequency used by Donald Trump in his victory speech.

Table 4.2. The Frequency of Illocutionary Function Found in Trump's Victory Speech

No	Illocutionary Function	Frequency	Percentage (%)
1	Informing	12	16 %
2	Convincing	5	6,66 %
3	Rejecting	2	2,66 %
4	Asking	4	5,33 %
5	Hoping	3	4 %
6	Promising	17	22,66 %
7	Thanking	13	17,33 %
8	Praising	14	18,66 %
9	Apologizing	2	2,66 %
10	State of sympathy	2	2,66 %
11	Declaring	1	1,33 %
Total		75	100 %

Table 4.2 explains the findings of illocutionary functions that were found in the speech. As can be seen in the table, it shows that promising function becomes the highest illocutionary functions in commissive act with 22,66 %. Beside that, there are two functions that become the fewest illocutionary function found in Trump's speech, there are stating sympathy and declaring with one data in each function.

In conclusion, expressives are the most frequently illocutionary types, on the other hands, the highest frequency of illocutionary function is promising.

B. Discussion

Donald Trump was born from rich family which is famous with their business. His father, Frederick Christ Trump was an American real estate developer and philanthropist in New York City, whereas his mother, Maryanne Trump Barry worked as a United States Court of Appeals judge. Fred Trump left Trump when he was 12 years old, and then he and his mother developed his father's business. He also renamed the business became The Trump Organization that included in some fields such as golf courses, hotels, and casinos. For 45 years, he managed the Trump Organization and he succeeded to brand various products with his name. His many experiences in the business world both in America and in other countries made him more confident to enter the world of politics. His habit of being a boss also made him had a great ambition in new world he has just entered in that moment. He tried and convinced all people in his party with what he did in politics. Fortunately, he proved his ambition as one of candidates of the United States election 2016.

The businesses that he owned also have a tremendous effect on Trump, especially in an outspoken style of speech and full of controversy from the hearers. For example when he said in one of his speech in campaign period, he wanted to ban muslim. This led to many criticisms from American citizens, just because they are a minority then discriminated against. After he elected to be a president, he revoked his

remarks about it on the record that they would continue to screen strictly against all people that enter the United States

It was what makes him different from his opponent and many people who thought that Trump would not succeed in this election. Unfortunately, they were wrong when the election vote results stated that Donald Trump was superior to Hillary. As the celebration of his victory in the election, he gave victory speech that was different with his campaign speech that made nicer to Hillary. Eventhough, he is known that always underestimates his opponent.

According to Surahmat (Suaramerdeketak, 2016), during the campaign period, the candidates will convince the prospective voters that they are the most eligible to be elected. In order to this purpose is used by the candidates play the language to manipulate perceptions of the electorate. Campaign candidates also try to bring down their opponents mentally by opening up their mistakes and vices. In reality, it happened to Donald Trump who used impolite words in defeating Hillary. Suprisingly, Trump came up with new nuances in victory speech. Not only the victory, but also the satisfaction of Hillary defeat and became the number one person in the United States, made Trump nicer by using words that were more comfortable to hear. Hence, this differences made the reseracher conduct the study. Based on the referece before, illocutionary acts became the right choice to find out the types and functions in the speech.

After classifying and analyzing the speech, all the types of illocutionary acts appeared in Trump's speech. The first is representatives with three functions, there are informing, convincing, and rejecting. Informing function was used as the explanation from many names that Trump mentioned in his speech. He tried to inform the audiences people who played huge role in his success by mentioning one by one and told their jobs briefly. From these informations, it meant he was showing off his position as a boss who has a lot of business, so that, he knew well a lot of amazing people and then, they supported him. The researcher also added some information about who they were by explaining their job before and after Trump's victory. As a reward for their services, Trump gave them special position and indirectly, he asked them to work for him for a long time during his presidency. Different from informing function, convincing function is not only used as the explanation from the statements before, but also to convince, strengthen, emphasize a sentence. In this context, it was used by Trump to convince the hearers he was the one who led the country, make the country great again, reunite Americans that had different backgrounds. The last is rejecting function. It is also meant as a defeat of himself that does not with some people statement about it was a campaign. All people in the world thought the candidates who compete in the election do all the thing to make the audiences believe, support and choice them. Therefore, he thought it was needed to say that "it was not a campaign

but it was a movement” to make the hearers believe with him in leading the country.

The second type is directives that found two functions, they are asking and hoping function. In this context, asking is used by Trump to make the audiences do what he want by choicing the good words. His position as a boss makes him think that he can make people do what he want by doing everything, one of them is choicing the best word to make people believe him. In line with asking function, he also used hoping function to make people change their mind that have bad think before and thought him could not be a good president.

Promising is apart of commissives that have big role in convincing the hearers. It is common thing that many candidates do and the audiences realize that is only a promise, but they still believe it. These promises were used by him and his team to convince the people support them. Trump who has been in business for decades convinced that promise becomes a powerful weapon to convince the employees or investors in his business and he had many amazing people who support him and it would make people believe it. In addition, his ability to lead his business so far increasingly convince people that his promises would keep by him.

The next is expressive acts. Thanking and praising are related to each other. The reseracher had explained about it before. Trump mentioned many names in his victory speech to make the audiences

know who amazing people in his success were. He also said thank to all supporters that spent long time to support him. In this context, he showed his position as a boss again that knew many amazing people, so that, he mentioned them as a reward. In line with thanking and praising, apologizing is stated to appreciate his supporters that wait him to give victory speech and also said sorry because it was complicated business that spent long time to get this position. The next is stating sympathy. In this context, he stated that Hillary said congratulated to him because he won the election and he said to his supporters. It meant that Hillary has admitted that trump is superior to her and could state to people who never believed him that could win the election.

The last is declaring function. In this context, he stated that the campaign is over. By stating it, he showed that he was the winner of the election and defeted Hillary as his rival. He was the one who could determine the campaign is over because he was a winner. He continued by stating that they have just begun the movement. His victory made him think that he could do everuthing he want as a winner eventhough he has not been inaugurated as a president-elect.

After calculating the data, the expressives serve the dominant illocutionary acts which were found in Donald Trump's victory speech with the frequencies are 31 data (41,33%). The expressive acts consist many functions, they are: thanking, praising, apologizing, and stating sympathy. This victory speech is used by Donald Trump as a very

important and historic moment in his entire life after a hard struggle to be a president of the United States. Hence, he thanked to all his supporters and all people who supported his career. He thought that it was the right time to show people and praised them because of their deserving and huge role, he could be the number one in the United States.

Beside expressive acts, promising becomes the dominant function in commissive acts. The frequencies are 22,66% (17 data) and it is followed by praising, thanking, and informing that the amount of each function does not have many differences with promising function. It means that it is commonly functions found in victory speech, because the key of the speech is to believe the hearer with his ability in leading the United States and make the country great again based on his promises during the campaign period. According to the speech, thanking, praising and informing are related to each other because the dominant topic is people who supported him that consist of family, colleagues and Americans. He tried to show their roles and abilities, then he gave more information about them.

On the other hands, declaring and stating sympathy become the fewest function with 1 data and 1,33% in each function. Eventhough, these functions were not given priority because there are only additions in victory speech, but each function has each important act. For instance, apologizing was the only simple thing, but it was the way to admire and appreciate people who were waiting and supporting you. While

declaring function was seldom found in this illocutionary acts research because the effect of this function could change a status of a thing.